

# SourceOne Dental Announces Marketplace of 44 Direct Dental Manufacturers

/EINPresswire.com/ [SourceOne Dental](#), the nation's only marketplace of direct dental [manufacturers](#), announced the launch of its e-commerce website, [www.sourceonedental.com](http://www.sourceonedental.com). SourceOne Dental is the first website to aggregate for sale, the full product catalogs of multiple direct dental manufacturers in a single online store. Dentists can now order regularly from a variety of direct manufacturers with a single order.

The company has spent the last two years surveying dentists' buying habits and purchasing preferences. Medco Instruments President, Jeff Jaffary said: "Dentists have told us without a doubt that they believe that products from Direct companies offer a better overall value with respect to the price-quality mix. They also told us that buying from direct manufacturers is difficult because no single direct company sells all of the supplies a dental practice needs. By coming together, we are able to offer dentists a much simpler shopping experience than selling our products separately."

Chase Wade, Director of Operations for EXACTA Dental Direct said: "We could have the best products in the world, but we will always lose business to dental dealers, because we do not sell everything a dental practice needs. So if a dentist needs impression materials, but also gloves and a highspeed handpiece, they would have to order from 3 different direct companies. The alternative is to buy all of these things from one dental dealer. By combining our catalogs with other direct manufacturers, dentists can now buy everything they need in a single order, and all of it direct."

SourceOneDental.com has launched with the full product catalogs of the following manufacturers:

- Appliance Therapy Group
- BioMat Sciences
- Candulor USA
- Common Sense Dental
- ContacEZ
- Dental Burs USA
- Dental Elite
- Dentalree
- Dentazon
- DiaGold

- DIATECH
- Diversident
- E-Z Blok
- Endo Technic
- EXACTA Dental Direct
- Galaxy Manufacturing Inc.
- GlasSpan
- High-Q Dental
- IBT Med
- LAK Dental
- Lares Research
- Medco Instruments
- Medidenta
- MTI Dental
- Murphy Dental Supply
- Ortho Traction Pads
- Oxford Scientific
- PHB Inc.
- Prophy Perfect
- ProphyMagic
- RGP Inc.
- Ribbond
- Sabra Dental Products
- SAFETZ Eyewear
- Splintek Health Products
- Sterngold Dental, LLC
- Supersmile
- SW Gloves
- Tri Hawk Inc.
- Ultra Light Optics
- Viade Products
- Whiter Image Dental
- Zosseo

Co-founders Ahmed Shams and Breven Clark bring over 14 years of experience in the dental industry. Ahmed Shams said: "Our goal is not only to bring dentists a more convenient way to purchase products from direct manufacturers—but to offer the best overall value with unmatched customer service.

For more information about SourceOne Dental, Inc., please contact:

Ahmed Shams

[ahmed@sourceonedental.com](mailto:ahmed@sourceonedental.com)

699 S. Mill Ave. #106

Tempe, AZ 85281  
480-685-4710

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