



Ahern and Associates Aids Freight Broker in Positioning for Acquisition and Develops Favorable Exit Strategy for Ownership

Regional carrier looks to Ahern to properly prepare company for sale while structuring terms of owner's exit strategy from the business.

/EINPresswire.com/ Phoenix, AZ, January 18, 2013— Demonstrating their ever-growing reach within the transportation industry, Ahern and Associates, Ltd., has recently wrapped up another acquisition deal, this time assisting the seller with preparing for sale and designing an exit plan for ownership who previously had none.

Andy Ahern, CEO of Ahern and Associates is quickly becoming something of a universal resource for the transportation industry as a whole given his unique ability to match the proper sellers with buyer-clients who are looking to grow through regional acquisitions. In addition, Ahern works with potential sellers by thoroughly analyzing the company's operations, sales, marketing and finances to help position them in the best light for an acquisition.

In this most recent acquisition deal, Ahern contacted the seller who wished to develop an exit strategy, but had no idea on where to begin. Because Ahern and Associates are transportation consultants and not business brokers, Ahern is able to help develop exit strategies which produce real shareholder value and help the overall process move much quicker.

In this particular case, Ahern introduced the potential seller to his client, and as part of the deal, the owner received a long term employment contract with an opportunity to substantially grow his business in a short amount of time.

The seller specifically said, ""Everything went very smoothly, Ahern was there to guide us through the beginning of the process. We are very happy with our whole experience with Ahern, especially Andy and Brian. They gave us personal attention any time we had questions or concerns."

"Creating real shareholder value is a cornerstone of every deal that we're involved in, we've had great success in quickly finding companies who wish to sell, but just don't know where to start. Because of our vast experience within transportation, we're able to develop exit strategies that end up being a win-win for all parties involved," explained Ahern.

About Ahern & Associates, Ltd.:

Ahern and Associates is North America's leading trucking and transportation management consulting firm. The skilled consultants at Ahern and Associates specialize in mergers and acquisitions of trucking and logistics companies as well as the restructuring and evaluation of existing carriers that seek to increase operating efficiency and improve profitability. Since 1987, Ahern and Associates has aided hundreds of buyers in the acquisition of trucking and logistics companies throughout the U.S. and Canada as well as assisting many transportation and logistics companies in reducing their overall operating costs and increasing their profitability. For more information, please call 602-242-1030 or visit <http://www.Ahern-Ltd.com>

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Business contact:

A.W. Ahern
602-242-1030

Media contact:

Jason W. Jantzen
Phoenix Marketing Associates
<http://www.PhoenixMarketingAssociates.com>
602-282-0202

This press release can be viewed online at: <https://www.einpresswire.com/article/133210643>

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