

FabTrol Systems Extends Global Reach with New International Distributors

/EINPresswire.com/ The steel fabrication management software provider adds distributors in the Middle East, India, Eastern/Central Europe, the Balkans and Greece

[FabTrol Systems](#), a U.S.-based global provider of steel fabrication management solutions since 1984, strengthens its planned 2013 international expansion with three new distributors who add to the company's geographic presence and bring expertise in the steel fabrication sector to their partnerships with FabTrol Systems.

These new distributors include:

- [Steelex International](#) in the Middle East: Steelex International, with offices in Bahrain, brings over twenty years of experience in international trade and as a supplier to the steel fabrication industry, specializing in steel processing equipment, tooling supplies, software and consumables. Steelex International's territory includes Bahrain, Qatar, Saudi Arabia, United Arab Emirates, Oman, Yemen, Kuwait, Iraq, Iran, Jordan, Syria and Lebanon. Steel fabricators and other supply chain providers in the region are encouraged to contact Mark W. Colk at sales@steelexinternational.com to learn more about FabTrol Systems' steel fabrication management solutions.

- [Kousis Consulting](#) in Greece: Antonis Kousis, a mechanical engineer with offices in Athens, Greece, brings more than 10 years of experience in complex steel project management including production and erection management, estimating, CAD/CAM technology, and 3D steel detailing to his partnership with FabTrol Systems. Mr. Kousis provides regional FabTrol representation to Greece, Hungary, Romania, Moldova, Croatia, Slovenia, Serbia, Bosnia and Herzegovina, Bulgaria, Albania, Macedonia and Cyprus. Steel fabricators and supply chain providers are encouraged to contact Mr. Kousis at +30 6944 721460 or at greece@fabtrol.com.

- Descon Limited in India: Descon Limited with head office at Kolkata, West Bengal, brings experience in application software and GIS services, design and engineering consulting and power engineering services to its relationship with FabTrol Systems. The company's expertise in the metals, mining, power and industrial sectors, along with experience in 3D Structural steel detailing and the construction industry in general will help them effectively serve steel fabricators in the region. Steel fabricators and other supply chain providers are encouraged to contact Pradyut Kr. Roy at 033-2357 7017 or 9830898093.

S. Radhakrishnan, Descon Limited managing director, says “Working with FabTrol Systems is going to be a privilege for us in serving steel fabricators and our existing steel engineering services. We’re very proud to sign a distribution agreement with FabTrol Systems for Eastern and Northern India, and I’m optimistic that Indian steel fabricators, fabrication shops and drawing houses can function more proficiently using FabTrol software.”

Jennifer Duncan, FabTrol Systems’ sales and marketing manager reinforces Mr. Radhakrishnan comments and stresses the importance of the company’s careful distribution-partner selection:

“As FabTrol continues to grow its international presence, distribution partners are selected for their ability to provide excellent customer service, strengthening FabTrol’s commitment to delivering the best customer experience in the industry.”

Steelex International, Kousis Consulting and Descon Limited join Dowco Technology Services (Canada), FabTrol Systems UK (UK, Ireland, South Africa), Pacific Computing (Australia, New Zealand), and BJH Shanghai (China) in bringing FabTrol ` fabrication management solutions to the international steel fabrication industry.

To learn more about FabTrol Systems’ software solutions and its international distributors, visit www.fabtrol.com or email info@fabtrol.com.

About FabTrol Systems

FabTrol Systems, a global leader in steel fabrication management solutions since 1984, is a proud member of the Dowco Group. Founded by steel fabricators, and still built around a core team of former steel fabricators, the company continues its commitment to the industry by continuously researching fabricators’ needs, developing new software solutions, actively seeking feedback from its customer companies—over 1,000 globally—and by working with other industry leaders to address existing and future needs.

Media Contact:
Media Dept.
FabTrol Systems
541-485-4719
<http://www.fabtrol.com/>

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