

Boynton Beach Real Estate Agent Jeff Tricoli Says Waterfront Homes Better At Retaining Values

/EINPresswire.com/ Palm Beach area REALTOR® Jeff Tricoli says waterfront homes are often better at retaining value than other types of homes.

BOYNTON BEACH, Fla. - Palm Beach area REALTOR® Jeff Tricoli, who specializes in marketing [Boynton Beach listings](#), says waterfront homes are often better at retaining value than other types of homes.

He says this is most likely due to the fact that people have always had an attraction to living near the water, and this translates to extra demand for properties that help them do that.

Whatever the reason, Tricoli says a waterfront home often fetches a higher price, sometimes as much as 3 to 5%, than a comparable inland property. It also tends to retain its value better, and spends less time on the market when listed for sale.

"One of the great things about my website is that buyers can easily find [waterfront properties](#) in any of the cities and towns near Lake Worth just by checking a box."

He says that waterfront homes and luxury homes listed on the site are updated more than once a day, meaning buyers are seeing current listings and don't have to waste time looking at homes that are no longer available.

For sellers, Tricoli says he would be happy to take on their waterfront home listing and market it effectively to buyers in the community.

"There is a lifestyle benefit to living near the water that is hard to put a price on, but I'll do a



Boynton Beach REALTOR® Jeff Tricoli specializes in waterfront property sales and helps clients in any of the Palm Beach and West Palm Beach communities to sell their home.

detailed, free market analysis for sellers to determine the right value to ask for their waterfront home."

Tricoli also says he can help Boynton Beach sellers who may be upside down on their mortgage with a short sale to [avoid foreclosure](#).

"I've worked closely with many banks to shepherd short sales in Boynton Beach and other Lake Worth communities through the short sale process."

About Jeff Tricoli

Born and raised in Palm Beach county, Jeff obtained his undergraduate and Master's degree from Florida Atlantic University. He has been in real estate for over 10 years, and is an expert in short sales, foreclosures, and REO properties.

Jeff regularly handles traditional sales and short sales for both buyer and seller, providing experienced advice. He brings expert marketing skills as a sellers' agent, and is a tireless buyers' agent, listening closely to clients' needs to find the perfect property for their needs and lifestyle.

Jeff services all of Palm Beach County, including Atlantis, Boca Raton, Boynton Beach, Delray Beach, Greenacres, Juno Beach, Jupiter, Jupiter Farms, Jupiter Island, Lake Clarke Shores, Lake Worth, Lantana, Loxahatchee, Manalapan, North Palm Beach, Palm Beach, Palm Beach Gardens, Palm Beach Island, Palm Springs, Royal Palm Beach, Singer Island, Tequesta, Wellington, and West Palm Beach.

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