



Ahern & Associates announces first quarter results that show the company is on track for a record year

/EINPresswire.com/ Despite the economic conditions that are affecting the trucking and logistics industry Ahern & Associates have just announced that they are on course for a record year.

Phoenix, AZ – March 20, 2013 – Ahern & Associates' mergers and acquisitions branch have just announced first quarter performance figures that place them on course for a record year. During the first quarter of this year, Ahern's clients have issued 11 letters of intent regarding merger or company acquisition processes. In addition to the record breaking deal figures many of these deals have been closed in record time, with one client needing only two weeks between this initial call and the issuing of the letter of intent.

This comes despite gloomy economic news for the transport industry with the American Society for Civil Engineers predicting a nationwide \$1.6 trillion estimated investment shortfall in transport and logistical infrastructure over the next four years. In addition to fuel costs that are rising far faster than the still timid economic recovery process this shortfall is seeing operating costs for many trucking businesses spiral out of control. CEO Andy Ahern, attributes the company's success under these conditions to their close business relationships with clients and the fact that almost their entire staff have direct experience "in the trenches" of the trucking and logistics industry allowing them to stay in tune with the industry. One client who went through their unique pre-audit, screening and consultation process was quoted as saying:

"It was clear during our first telephone call that you had a deep and clear understanding of the transportation and logistics industry. Selling a company that has been built over time, is both extremely personal and stressful. However, your patience and commitment helped me to keep things in perspective and on track."

Andy Ahern established the company in 1987 with the express purpose of avoiding the traps of typical business brokerages and investment banks which often use generalized, non-industry specific processes. He believes that by focusing 100% of their business on the transport industry and acting as consultants rather than brokers they have been able to cultivate the understanding and industry savvy that has led to them bucking the economic trend year on year. Since its inception over 400 merger and acquisition deals have been closed by Andy and his team and that figure looks set to rise ever higher if current trends continue.

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About Ahern & Associates, Ltd.:

Ahern and Associates is North America's leading trucking and transportation management consulting firm. The skilled consultants at Ahern and Associates specialize in mergers and acquisitions of trucking and logistics companies as well as the restructuring and evaluation of existing carriers that seek to increase operating efficiency and improve profitability. Since 1987, Ahern and Associates has aided hundreds of buyers in the acquisition of trucking and logistics companies throughout the U.S. and Canada as well as assisting many transportation and logistics companies in reducing their overall operating costs and increasing their profitability. For more information, please call 602-242-1030 or visit <http://www.Ahern-Ltd.com>

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