

# Idaho Real Estate Agent Corey Chase Says Tight Home Inventory Can Put Sellers In Driver's Seat

MERIDIAN, IDA., June 19, 2013 /EINPresswire.com/ -- Corey Chase, an Idaho REALTOR® servicing the Boise and Meridian areas, says that sellers are increasingly able to influence prices in the real estate market because home inventory is so tight.

MERIDIAN, Ida. - Nampa real estate agent Corey Chase, a REALTOR® with Silvercreek Realty Group, says that the current low inventory of used homes in the Idaho market can put sellers in control of prices.

He says that market conditions are very good for sellers wanting a [listing agent](#) to get their home sold fast, because there are more buyers than there are homes on the market.

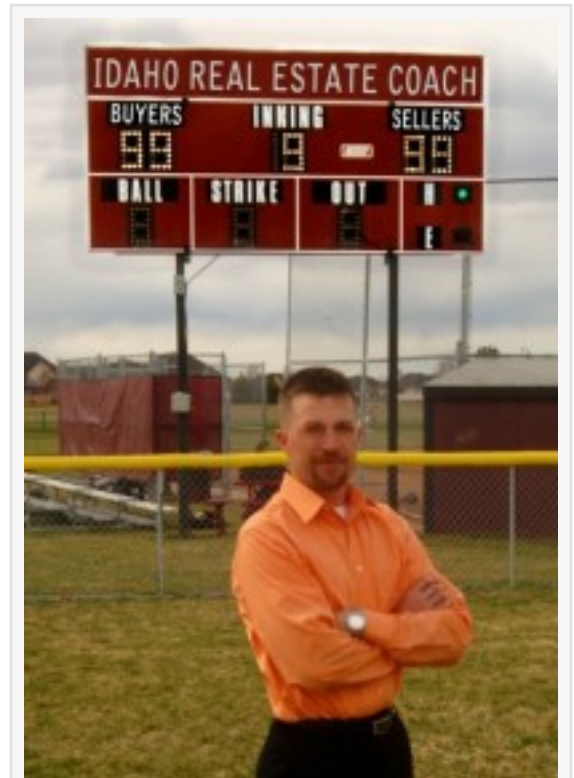
"Believe it or not, we're in a market right now where if a home is priced appropriately, it can get multiple offers as soon as it's listed," Chase says. "Just a few weeks ago, I drove by a home to get some pictures for a buyer on the first day it was on the market, and it already had three offers."

He says that sellers can't price too aggressively, just because lender appraisals haven't caught up with prices yet.

"Home appraisers still have to be pretty conservative on establishing the values of homes, so sellers can't simply name their price. But there is a range that is acceptable, and it's certainly much higher now than it was a year ago," he says.

According to Chase, prices for [Idaho real estate](#) have risen dramatically over the past year.

"The reason for the price increases is not necessarily that demand skyrocketed, although it has increased in that time. The real reason, is that inventory has shrunk to record low levels," he says.



Corey Chase, REALTOR®



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*Corey Chase*

"I can help sellers get their home sold in this market, or help buyers get into the perfect home for their family," Chase added, saying "There are still enough [homes for sale in Boise](#), Meridian, Nampa, Kuna, and the rest of the Treasure Valley for buyers who have a strategy for making a successful offer. You just have to be smart and jump on new listings faster than in the past."

When asked if this is a good time to sell, Chase says it is.

"Anyone considering selling their home in the Treasure Valley should come talk to me and I'll explain my home selling strategies."

#### About Corey Chase

Before becoming a realtor, Corey worked as a mortgage loan officer for 8 years. He helped not only get clients approved but kept involved in knowing where his client's files were in both processing and the underwriting. The experience he has gives him a full understanding of the loan process, which helps avoid surprises and delays. Corey also served in the Marine Corps for 8 years. He prides himself on taking the lead and getting things accomplished. This where he learned the value of "Mission Accomplished."

Corey not only believes in listening to his clients, but he believes it is equally important to listen to the other parties involved in a real estate transaction. This forms a cohesive team working towards a goal of getting to the end result. His clients therefore get an advantage, not only during the negotiating phase of a real estate transaction, but all the way to a successful closing.

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