



New global headquarters for Cisco partner enablement specialist – Intact Integrated Services

• *Investment in next generation demonstration capabilities powered by Cisco to support channel community*

BRACKNELL, BERKSHIRE, UNITED KINGDOM, August 13, 2013 /EINPresswire.com/ -- Intact Integrated Services, the Cisco channel enablement specialist, is opening its new global headquarters today. The company's global and UK operations have moved to larger facilities in order to support Intact's continued development. The new office will enable Intact to deploy a showcase facility based on Cisco's dCloud next generation demonstration platform – providing a best practice environment for Cisco partners to introduce customers to new and advanced technology solutions.

Intact works exclusively with Cisco channel partners to provide commercial and technical services bridging partner capability gaps or addressing short and medium term capacity issues.

According to Alan Rosser, Intact Integrated Services' CEO: "Intact is looking forward to its next key stage of development; the technology market is changing more rapidly than ever - this is coupled with a sluggish economic recovery (particularly in Western Europe) which is not expected to accelerate in the short term. Cisco is hugely reliant and committed to their channels to deliver success, however the ability of the channel community to free up investment capital is more conservative due to the uncertain climate – Intact are committed to help support this gap. Our new office provides an ideal environment to strengthen our Cisco channel enablement capabilities, as well as invest in key areas such as dCloud.

"DC/Cloud/Mobility and video are all moving incredibly fast – enablement of the Commercial/SMB space with new business architectures is a real opportunity," he continued. "At Intact our goal is to enable Cisco partners to secure and deliver those opportunities."

Intact's new office address is:
Intact Integrated Services – Global HQ
Clifton House
Brants Bridge
Bracknell
Berkshire
RG12 9BQ

About Intact Integrated Services

Intact Integrated Services operates across EMEA, Asia Pacific and the Americas as an independent provider of project, support and managed services solutions to the ICT industry. The company is an exclusively partner-focused organisation, providing partner enablement services – including lifecycle service offerings and project management support - to Cisco partners, systems integrators, Telcos

and service providers. Intact functions as an independent subsidiary of Datatec Ltd, the major JSE/LSE international ICT Group.

Intact's service capability covers LAN/WAN infrastructures, IP communications, wireless and security to a wide range of server-based computing and application skills including data centre design and deployment, virtualisation, cloud and storage solutions, as well as application development and support. The company operates a best-of-breed services ecosystem through its INspan global support network. Intact's services are backed by a 24x7x52 Managed Service Centre, delivering both support and managed services to a wide range of clients.

www.intact-is.com

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