

# How do origins affect a brand story and success?

E3 Network Presents "The Power of Origin" Global Marketing Conference Oct. 10

DUISBURG, MASSACHUSETTS (MA), GERMANY, September 12, 2013 /EINPresswire.com/ -- The E3 Agency Network (<u>www.e3network.com</u>) will present its first Global Marketing Conference on the topic of "The Power of Origin" for brands on Oct. 10, 2013 at the former ironworks turned Landscape Park, Landschaftspark Duisburg-Nord, Germany. The conference will feature keynote speakers, workshops and round table discussions about the power of origins, place marketing, destination brands, and the impact of cultural differences on global brand perceptions. Registration (€ 180.00) is available at <u>www.e3network.com/gmc</u>

## Ideas for Duisburg

The unique setting in one of the world's first iron-works-turned-landscape park represents the growth potential that Duisburg has in the world of place marketing and branding as an international meeting destination. It provides the perfect platform for a workshop and talk about the power of origins on place marketing in which English brand strategist Julian Stubbs (<u>http://julianstubbs.net/profile/</u>) will lead the process of developing destination branding strategy for the city, which will culminate in the presentation of potential "Ideas for Duisburg."

## A Powerful Brand Based on Authenticity

Based on seven guiding principles for building brand authenticity, marketing professor and advertising researcher Dr. Michael Beverland from the University of Bath in England (<u>http://www.bath.ac.uk/management/faculty/michael\_beverland.html</u>) will present his ideas about how marketers can create brands that reflect the desired identity or authentic self of the consumer.

## **Corporate Storytelling**

A workshop on the theme of corporate storytelling with Raf Stevens (<u>http://www.nostorynofans.com/about-me</u>) explains how "myths and legends" can be created that resonate with audiences. The German beverage brand, Sinalco, will be a real-life client in the workshop process.

In addition, Carlo Einarsson, Marketing Director of the Swedish paper manufacturer Iggesund, will discuss the opportunities and challenges that are concealed in 400 years of company history and how origins direct a brand's growth.

Conference Agenda

- 9:00 am Registration
- 9:45 am Opening: Michael Meier President E3
- 10:00 am Greeting: Mayor of Duisburg, Sören Link
- 10:30 am Speaker: Michael Beverland, "Building brand authenticity habits"
- 11:15 am Break
- 11:30 am Speaker: Julian Stubbs, "Ideas for Duisburg"
- 1:00 pm Lunch break
- 2:00 pm Speaker: Carlo Einarsson, "400 years of company history -

Chances and Challenges" 3:00 pm - Speaker: Raf Stevens, "Corporate Storytelling" 3:45 pm - Coffee break 4:00 pm - Workshop led by Raf Stevens, "How to create myths and legends" 6:00 pm - End

Venue Address: Landschaftspark Duisburg Nord, Emscherstr. 71, 47137 Duisburg, Germany. Phone +49 203 71280800. Website <u>http://www.landschaftspark.de</u> Speakers Bios Read more about the Keynote speakers here. (<u>http://www.e3network.com/e3-post/285</u>) Visit the event website for more information and to register: <u>www.e3network.com/gmc</u>

### About E3 Agency Network

The E3 Agency Network is a closely integrated coalition of independent brand strategy and marketing communications firms from around the world. The network focuses on growing brands locally and internationally by sharing global insights and collaborating on international marketing. E3 covers both B2B and B2C in over 25 industry sectors, with specialists ranging from advertising and social media to digital and mobile. Founded by five European advertising agencies in 1978, E3 has grown to include 31 member agencies and more than 650 professionals in 30 countries, including Europe, Asia, Australia and North America. The group's annual billings total more than € 300 million and represent more than 350 brands. For information, visit <u>www.E3network.com</u>.

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