



United Gear Doubles Business Using Costimator® Cost Estimating & Quoting Software

Gear Manufacturer Shares Success in Using Costimator® Cost Estimating, Quoting & Process Planning Software

WEST SPRINGFIELD, MA, USA, September 25, 2013 /EINPresswire.com/ -- United Gear & Assembly (Hudson, WI) announced today that since incorporating MTI Systems' (www.mtisystems.com) Costimator [estimating software](#) in 2002, that they've seen their business double.

"While the economy hit a lot of folks in our industry pretty hard, Costimator helped us weather that storm more effectively," said Aaron Harrison, Manager of Program Engineering at United Gear. "It's a big reason why it's been our cost estimating software of choice for so long. It's enabled us to not only cut our estimating time in half, but also churn out estimates and quotes that are far more accurate than our competition's."

United Gear & Assembly, Inc. serves a variety of industries – all from their 150,000 square foot facility located in Hudson, WI. Some of the industries they serve include transportation, mining, pulp & paper, forestry & logging, marine, wind energy and general manufacturing.

"It's cut nearly all the waste out of our estimating process," added Harrison. "Our estimating is efficient, timely and accurate – and because of it – it's allowed us to be a far more agile, nimble business than others in our field. We haven't found any quoting software that comes close to what this estimating software can do for us."

Harrison went on to stress the importance of United Gear's Cost Estimating program in their company's success.

"Costimator has helped us double our business," Harrison said. "One major reason is obviously the faster turnaround times – but also, it's a matter of trust for our customers. They know our estimates are among the best and most reliable anywhere. They know that when they come here, they're going to get an estimate that's accurate. That's the kind of difference MTI systems' estimating software has made for us."

Read more about how – "[Costimator Software](#) Grants Company Unprecedented Flexibility"

About Costimator

Costimator, originally designed for suppliers, significantly helps reduce estimating and [quoting time](#), while not compromising accuracy or consistency for manufacturers who do machining, fabrication and mechanical assembly. The software calculates cycle times and the cost of manufacturing parts based on the capabilities of the suppliers' equipment and their shop rates.

About MTI Systems, Inc.

MTI Systems provides cost estimating, quoting and process planning software and estimation services for the manufacturing industry. Contact: MTI Systems, 59 Interstate Drive, West Springfield, MA 01089, 800-644-4318, www.mtisystems.com.

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