

Costimator Streamlines Cost Estimating Process for Service Machine Co., Inc.

Cost Estimating Software Program, Costimator by MTI Systems, adds depth, organization and precision to their cost-estimating process



WEST SPRINGFIELD, MA, USA, October 2, 2013 /EINPresswire.com/ -- Since

implementing MTI Systems, Inc. (www.mtisystems.com) Costimator® last year, Service Machine Co, Inc. (Loves Park, IL) has noticed a considerable improvement in their [cost estimating process](#).

“

Before using Costimator®, all of our cost estimating was being based on the experience of our employees,”

Mark Kneller, Service machine's President.

Service Machine Co, Inc. provides full service manufacturing for orders up and down the scale- ranging from small lot & high-volume parts to prototyping. They are known for their Pro-Track milling machine that makes fixtures, prototypes and repair parts, as well as for offering more affordable, cost-effective pricing.

“Before using Costimator®, all of our cost estimating was being based on the experience of our employees,” said Mark Kneller, Service machine's President. “For a while, we

were able to do that, but we began encountering a number of challenges as time wore on – including passing on expertise to new employees, teaching them the cost estimating process, etc. When he discovered the software, it helped to solve both of those problems.”

Read more in their case study – “Estimating [Software Removes Guesswork](#) for Service Machines, Inc.”

“One of the biggest issues we encountered was over and under-estimating jobs,” continued Kneller. “That meant we were losing out on money on some contracts and pricing ourselves above the competition on others. This software has really helped to provide [more consistent quoting](#).”

About Costimator

Costimator cost estimating, quoting and process planning software began development in 1982. Originally designed for suppliers, it reduces estimating time, while not compromising accuracy or consistency for manufacturers who do machining, fabrication and mechanical assembly. The cost estimating software system calculates cycle times and the cost of manufacturing a part or assembly based on the capabilities of the suppliers' equipment and their shop rates.

The software has a variety of cost estimating methods offering multiple ways users can generate time or cost on manufacturing processes, parts and products. Estimators use it for quoting, as well as for cost-benefit analysis, cost-reduction, supplier negotiation and selections and other product cost management related tasks.

In recent years, many more manufacturing processes have been added helping users meet the needs of new technology suppliers and OEMs in industries such as, aerospace, agriculture, defense, electronics, medical, heavy truck, energy, transportation, and construction manufacturers.

About MTI Systems, Inc.

MTI Systems provides cost estimating software and estimation services for the manufacturing industry, serving both suppliers and OEM's. For more details: contact MTI Systems, 59 Interstate Drive, West Springfield, MA 01089, call 800-644-4318/413-733-1972 or visit www.mtisystems.com

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