

AgriSolutions Inc. and Encore Consultants Announce Ag Peer Groups

Teaming up to provide an unparalleled peer advisory experience

BRIGHTON, IL, UNITED STATES, October 2, 2013 /EINPresswire.com/ -- AgriSolutions Inc. and Encore Consultants have teamed up to provide an unparalleled peer advisory experience. The Ag

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Marcia Taylor, DTN Executive
Editor

Peer Groups are designed for producers that want to participate in benchmarking, networking opportunities and in-depth analysis around their current operation.

Indication of Interest forms are currently being accepted for the upcoming winter 2013/2014 peer groups.

What are Ag Peer Groups?

Ag Peer Groups are small groups of 7-10 agricultural (non-competing) CEO's that will meet two times per year at a member's farm to review all aspects of the operation with their peers. Typical discussions may include: Management & Ownership Succession, Organizational Structure, Workflow & Constraints, Estate Planning and Benchmarking to name a few.

Past participants have said, "Strategy is my favorite part, and I don't get to talk strategy with people much. This is completely new and different. You couldn't hire this quality of peers. This is a huge opportunity."

What are the benefits of becoming a peer group member?

Producers will learn from other farmers facing the same challenges they are by getting advice from peers in a peer review process.

"The diversity of opinion, brainstorming, non-threatening atmosphere, adherence to agenda, farm visit, openness of others and good leadership from the facilitator were all very helpful," said a past participant.

"What makes us so unique? The opportunity to benchmark with the best of the best," says

Leona Cox, COO. "As part of the AgriSolutions/Encore Ag Peer Groups, standardized, professional benchmarking is available to the business owner. AgriSolutions has demonstrated proficiency in whole farm and managerial benchmarking for decades."

Marcia Taylor, DTN Executive Editor, says AgriSolutions benchmarking is unique and others "cannot go to the depth of detail by crop that AgriSolutions can."

Why us?

AgriSolutions has spent the last 46 years helping progressive-minded agriculture producers become more effective business managers. They have been the industry leader in offering standardized benchmarking for decades.

For 19 years, Tim Schaefer has been a consultant, financial and estate planner – focusing on farm business management and management transitions. He is a pioneer in bringing peer groups to U.S. Agriculture and as a facilitator he creates an intense and complete peer advisory experience using his proven techniques.

About AgriSolutions & Encore Consultants

AgriSolutions® was founded in 1967, with a mission to help agricultural producers be more effective business managers. They continue to develop new ag-specific products and services including accounting, benchmarking, business intelligence dashboards, financial and management consulting, education, software, and tax.

Encore Consultants located in Morris, Minnesota, provides specialized consulting to farm families and agribusiness at the crossroads of change. Encore takes a 360° approach to craft an integrated system for managing change, growth and transitions within families and their businesses. With over 19 years of experience in advising farmers, CEO Tim Schaefer was an early pioneer of peer advisory groups for agriculture as a way for farmers to gain knowledge, ideas and skills from each other.

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To get more information about Ag Peer Groups visit: <u>agrisolutions.com</u> or call Tim Schaefer at 320-288-4084.

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