

HousingWire Selects Guardian Correspondent Lender as Leader

DALLAS, TEXAS, USA, October 28, 2013 /EINPresswire.com/ -- Operating by servicing 100 percent of their loans and a principle of putting the customer's best interest first, Guardian Mortgage has become a leader in [Correspondent Lending](#)

In an article from their October 2013 issue, HousingWire lists Guardian Mortgage's Correspondent Lending Division as one of the industry's leaders. Sticking to their principles during the housing market crash, Guardian's Correspondent Lending Division is now setting the tone for how the market will move forward.



"During the subprime years, many [lenders](#) threw out the qualifying rules and conducted practices of providing home mortgage loans to unqualified borrowers, all in the name of increasing their sales volumes," stated CEO Marcia Phillips. "All along, we opposed this practice, as in the long run it would be bad for the customers and therefore bad for the company."

Operating in Texas, Oklahoma, Arkansas and Colorado, the Correspondent Lending Division retains 100 percent of their servicing, the same practice that is followed by the Retail Division of Guardian as well.

Setting the bar at a higher level, based on principle and not solely due to regulatory requirements, is how Guardian has experienced stability since 1965. Expansion based on expertise, reputation and referrals is the foundation of the growth practice for Guardian's Correspondent Lending Division. This formula is setting an example and leading the way for other lenders.

About Guardian Mortgage:

Headquartered in Richardson, Texas, Guardian [Mortgage Company](#), Inc. has been serving generations of homebuyers for over 48 years. Guardian Mortgage Company is an independently owned and managed company specializing in mortgage origination and servicing.

Guardian Mortgage Company has over \$2.5 billion in its servicing portfolio, translating to more than 20,000 current satisfied customers. Guardian Mortgage Company is large enough to provide the innovative leadership service customers need, yet small enough to provide individual and professional attention.

At Guardian Mortgage Company, the ideal client is a borrower who wants a true relationship with their mortgage company.

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Gayle Haley
Haley Brand Intelligence
214-363-1004
[email us here](#)

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