

# Ahern & Associates Releases New Client Testimonial Following the Conclusion of Another Trucking Industry Merger

*Ahern & Associates have announced the addition of a new testimonial to their website as another trucking client shares their positive experience working with the Arizona transportation business consultants.*



PHOENIX, AZ, UNITED STATES, October 30, 2013 /EINPresswire.com/ -- Since 1997, Ahern & Associates have made it their daily mission to provide accurate and honest operational assessments and transportation advice to trucking and logistics companies across the country. Working with many small business owners, as well as large publicly traded trucking companies, Ahern is well known for developing very close working relationships with their clients. Since their inception, they have developed a very strong "brand" reputation that is well recognized in the transportation and logistics industry.

Ahern was recently engaged by a well-known logistic company to assist them in completing Phase 2 of their business model; expanding their business by locating a strategic partner. CEO Andy Ahern and his team were able to utilize their unique expertise and knowledge in the transportation industry to put the client together with 1 of the Fortune 100's fastest growing companies - and the rest is history.

The client was so impressed with Ahern's ability to perform, that they wrote a testimonial letter on October 22, 2013 which has been featured on the [company website](#).

"We knew right away that Ahern was the right firm for us. Andy, you and your team did a superb job in putting us in contact with one of Fortune's 100 fastest growing companies. At that point, the rest was basically history. So once again, I wanted to take the time to thank you guys. Hopefully any other business out there interested in selling will take the time to read this and realize that you guys are really a class act... It was a real pleasure working with you and your team during the sale of our company."

Andy Ahern commented on Ahern & Associate's record breaking year of consultation in a market under fire. He credits their unique business model for their success which is entirely different from traditional business brokers or investment bankers. They do not get involved in contract negotiation or due diligence, but what they do is prepare Sellers to properly prepare their

business for sale and assist in establishing a pricing that is realistic in the market place.

Ahern is known as the leading industry expert, not only in transportation Mergers & Acquisitions, but also in successor planning, operational reviews, development of sales and marketing programs, business modeling, increasing shareholder value and employee incentive plans. Additionally, Ahern & Associates, Ltd. has been recognized in the transportation industry for years, both through their extremely popular industry newsletter, The Ahern Advisory, and their weekly internet podcast, The Ahern Podcast. Earlier this year, the podcast broke the 200 episode milestone and is rapidly approaching 250. Started in 1997, The Ahern Advisory was born; it provides Andy Ahern's, insight into the trucking industry and ways to navigate the difficult challenges facing the industry. Because of his direct approach, his readership has reached 455,000 readers.

Many testimonial letters have specifically mentioned these resources as invaluable tools with each issue containing advice and businesses insight from CEO, Andy Ahern, himself. Andy has been regularly interviewed and featured in publications, such as Bloomberg Report, Arkansas Trucking Association Report and Transport Topics Magazine.

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About Ahern & Associates, Ltd.

Ahern and Associates is North America's leading trucking and transportation management consulting firm. The skilled consultants at Ahern and Associates specialize in mergers and acquisitions of trucking and logistics companies as well as the restructuring and evaluation of existing carriers that seek to increase operating efficiency and improve profitability. Since 1987, Ahern and Associates has aided hundreds of buyers in the acquisition of trucking and logistics companies throughout the U.S. and Canada as well as assisting many transportation and logistics companies in reducing their overall operating costs and increasing their profitability.

For more information, please call 602-242-1030 or visit <http://www.ahern-ltd.com>.

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