Should Cost Estimating Services Division Added to MTI Systems

Helps Customers Find Lower Cost Ways to Manufacture Parts with Incredible Results

WEST SPRINGFIELD, MA, USA, November 14, 2013 /EINPresswire.com/ -- MTI Systems, Inc. announced the formation of "Should Cost Estimating Services (SES)", a new estimating services division provided by the software development company. This outsourcing channel provides cost estimating of manufacturing processes and part costs, for mid-to-large size manufacturing clients, such as OEMs, as well as top-tiered manufacturing suppliers.

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> *David LaJoie, VP Sales*

"We've honestly been providing a similar service in an unofficial capacity for the past 31 years or so," said David LaJoie, VP of Sales for MTI Systems, Inc. "As time went on and we continued to grow, so did the demand for a more formal, outsourced cost estimating services division -- focused on should cost."

The SES team features a group of cost engineering experts with a combined 100 years' experience in both manufacturing and cost estimating. By leveraging the included manufacturing data and cost estimating systematic strength of Costimator, the estimating teams' task is to identify alternative manufacturing processes, materials, and among other options, best speed & feed match for machinery and work centers. The service provides comprehensive cost data to its customers – offering manufacturers a clear way to identify cost reduction opportunities throughout their products' development life cycle.

"With companies scaling back their engineering and staffing levels, they're becoming more dependent on services like ours," continued LaJoie. "While the need is greater than ever, finding the time and expertise in-house, for them, is at an all-time low. Our service meets that sweet spot providing them a quick and cost-effective estimating solution."

Many benefits achieved through using Should Cost Estimating Services:

- Part cost reduction throughout the design, manufacturing and procurement process
- Detailed and accurate costing through the Costimator Cost [Estimating Software platform](#)
- Minimal implementation and maintenance
- Reduced IT requirements
- A high Return on Investment in using the service.

About Costimator

Costimator cost estimating and quoting software began development in 1982. Originally designed for suppliers, it reduces estimating time, while not compromising accuracy or consistency for manufacturers who do machining, fabrication and mechanical assembly. The cost estimating software system calculates cycle times and the cost of manufacturing a part or assembly based on the capabilities of the suppliers' equipment and their shop rates.

In recent years, many more manufacturing processes have been added to Costimator helping to meet the needs of new technology suppliers and OEMs in industries such as, aerospace, agriculture, defense, electronics, medical, heavy truck, energy, transportation, and construction manufacturers.

About MTI Systems, Inc.

MTI Systems provides cost estimating software and estimation services for the manufacturing industry, serving both suppliers and OEMs. For more details, contact MTI Systems, 59 Interstate Drive, West Springfield, MA 01089, 800-644-4318, www.mtisystems.com.

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