

Boynton Beach Real Estate Agent Debbie Elbaum Says Casa Costa Condo Inventory Going Fast

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/EINPresswire.com/ -- Debbie Elbaum, a Boynton Beach
REALTOR®, says more than half of the luxury condos community Casa Costa has been sold, leaving only about 175 units on the market.



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Casa Costa, the newest luxury waterfront condo development in the Palm Beaches, has been a big hit for buyers, according to Elbaum, who specializes in communities, condos, and homes in the area.

"It's been incredible to watch these units disappear so fast, and for good reason," she says. "The builder has included

some great incentives, such as two years of no condo association fees."

But she says that while <u>builder incentives</u> have been generous, the location and <u>amenities</u> have largely driven sales.

"Casa Costa appeals to the snow birds seeking a seasonal home as well as year round residents because it is so unique. There is an adjacent marina that residents have access to right on the Intracoastal, complete with a yacht club and dock privileges," she says.

Elbaum says that her buyers list a number of amenities that helped them decide on Casa Costa, including the fitness center, hotel-class valet and concierge services, waterfront restaurants, private beach club, and scenic Intracoastal and Ocean views.

"My suggestion is that buyers who want to own a condo in Casa Costa should act quickly to get their preferred unit before inventory dries up," she says. "I would expect most of the remaining units to be gone in the first half of 2014, and when they're gone, they're gone!"

She says buyers can contact her at 561-288-4618 to inquire about purchasing <u>Casa Costa Condos</u> in Boynton Beach, Florida.

About GoCondoz-GoHomz Realty

Debbie Elbaum, REALTOR® is the owner and founder of GoCondoz-GoHomz Realty and is a seasoned pro with 15 years experience in residential real estate. She began her career in Chicago before moving to the Palm Beaches eight years ago.

Initially specializing in Downtown, West Palm Beach and City Place properties, the firm experienced tremendous success in a rapidly changing market, and shortly became the #1 producing agent in the area. Elbaum subsequently expanded her coverage to include all of the Palm Beach area, including Boynton Beach, to provide her clients with a full range of lifestyle opportunities. Her expertise in the area's real estate market includes investing, buying, selling, foreclosures, short sales, rentals, and property management.



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The team at GoCondoz-GoHomz are true professionals, committed to honesty, integrity and exceptional customer service. The firm counts customer relationships more important than any single deal, and can be counted on as a trusted advisor with high-level qualifications, work ethic, and dedication in every real estate purchase or sale.

Some of the company's key clients include investors who have come to realize the growth potential of the Palm Beaches, and are utilizing the company's services in the acquisition and management of their real estate portfolios.

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