

Executive Networks Drives Growth with New VP of Global Sales

Paul Skordilis to lead new sales and customer retention strategy



SAN FRANCISCO, CA, USA, January 7, 2014

/EINPresswire.com/ -- Executive Networks, Inc., the world's leading provider of peer networks for HR

executives, today announced it has named Paul Skordilis as Vice President of Global Sales. In his new role, Mr. Skordilis will be responsible for expanding Executive Networks' global customer base, formalizing and implementing a sales operations strategy to help drive new membership growth and improve customer retention within Executive Networks' current roster of clients.

“

What I found most impressive about Executive Networks was the commitment to their mission of building the world's foremost executive peer networks.”

Paul Skordilis

Mr. Skordilis is a seasoned executive with 28 years of P&L responsibility in the Software, Cloud, BPO and Consulting services sectors. He has extensive knowledge of both domestic and international markets with a concentration on Financial Services, Insurance, Healthcare, Telecom, CPG, Manufacturing and Retail companies.

“The concept of peer networking is fast emerging as a way to facilitate actionable learning in today's global organizations,” commented Mike Dulworth, CEO of

Executive Networks. “Paul is an expert, creative thinker with a long history of driving new business revenue and developing effective processes and programs to support sales, marketing, business development and customer loyalty initiatives. I'm very pleased to have him as part of our leadership team.”

Most recently Mr. Skordilis was SVP of Sales and Marketing at StoneRiver Inc. where he successfully navigated the company through challenging market conditions. His efforts successfully grew the company to year over year growth with improved market share. Previous leadership roles include VP of Sales, Oracle; Executive Vice President, Insurance Technologies; and RVP of Sales, Risk Management Solutions, McAfee.

“What I found most impressive about Executive Networks was the commitment to their mission of building the world's foremost executive peer networks,” commented Paul Skordilis. “With 600

members across 300 global companies Executive Networks has given business leaders a platform to exchange ideas, benchmark and collaborate with each other on common organizational challenges. I am excited to be part of the leadership team at Executive Networks, this is an opportunity to make a significant contribution to an already very successful organization."

About Executive Networks

Executive Networks has a 25-year history focused on building the world's foremost constellation of executive peer networks. Our expertise - honed from the experience of working with more than fifty Fortune 100 companies and many Global 500 firms worldwide - is centered on a deep understanding of how leaders learn and how to best apply this knowledge within organizations.

Our model for executive peer networks is focused on providing unparalleled value to members in three key areas: personal, professional and organizational. Our networks are highly interactive and provide members with a menu of choices for deep engagement - from in-person meetings to internet-based dialogue; from timely and topical teleconferences to rapid-cycle research projects. For more information visit www.executivenetworks.com.

Press release courtesy of Online PR Media: <http://bit.ly/1cNHrBU>

Kelly Harman
Zephyr Strategy
7035941152
[email us here](#)

This press release can be viewed online at: <https://www.einpresswire.com/article/184231429>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

© 1995-2024 Newsmatics Inc. All Right Reserved.