

# Maez Group, Albuquerque Luxury Home Specialists, See Higher End of Market Picking Up In 2014

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/EINPresswire.com/ -- Albuquerque, New Mexico real estate agent Joe Maez, who specializes in the luxury real estate market, says the high end of the market appears to be picking up steam in 2014.

ALBUQUERQUE, N.M. - Joe Maez, an Albuquerque, New Mexico real estate agent who specializes in the luxury homes market, says the higher end of the market appears to be picking up significantly in 2014. Buyers, according to Maez, are looking for more inventory to meet demand.

"We're seeing a shortage of inventory in general in the [Albuquerque real estate](#) market, so this is a good time to be a seller," he says.

As a result of the overall shortage of homes on the market, though, he says that the [Albuquerque luxury real estate](#) market is in even more need for inventory.

"For home owners who have thought about selling a custom home, estate, or luxury golf course home, early 2014 may provide a perfect time in the market for them," he says. "We need more homes to show the buyers who are already in the market."

The Maez Group's track record of over 200 sales in 2013 gives the group an advantage because of the large number of buyers they are in contact with, according to Maez.

"We just sold a home the other day completely over the phone, simply because we have so many buyers we are trying to find properties for," he says. "We told him about a listing that matched what he wanted, and he put in an offer within minutes."



Albuquerque Luxury Home Specialist Joe Maez Says That 2014 May Be a Good Year For High End Of Market

He says that luxury homes don't always sell within minutes of getting listed, but they certainly can if they are priced right and are shown to the right buyers.

"That's where we excel. We have a huge contact list of buyers looking for homes in every price range, luxury or not. But the fact is, demand for those luxury listings is increasing as the economy starts to get a stable footing here in the Albuquerque, [Rio Rancho](#), Los Lunas, and Corrales areas," he says.

He says sellers interested in marketing their home with The Maez Group can find out what their New Mexico home is worth at [www.AlbuquerqueRealEstatePlus.com](http://www.AlbuquerqueRealEstatePlus.com)'s free home values request form.

#### About Joe Maez REALTOR®

Joe Maez is a proven real estate professional who knows how to do things right. Every day he is out there working to make the home-buying or -selling process easier for his clients. Regardless of which way the market has gone, Maez's sales have gone up every year. He says, "If you really do a good job, you'll always have clients," and his track record proves it.

Maez, who has personally sold more than 800 homes in the area, including Albuquerque, Corrales, Los Lunas and Rio Rancho luxury homes, has unique and extensive knowledge of the local markets. He works regularly within the entire Albuquerque New Mexico real estate market.

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