

FieldOne Launches Field Service Management Operations in Europe

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EINPresswire.com/ -- New Director of EMEA partners with top-tier [Partner](#) eBECS to provide comprehensive, cloud-based field service management solutions built on Microsoft [Dynamics CRM](#).



FieldOne Systems, a leading provider of cloud-based field service management [software solutions](#), announced today the launch of its EMEA operations, based in the United Kingdom, under the management of Dynamics CRM industry veteran, Jonathan Rowley.

Rowley brings with him more than 20 years of global sales, marketing and consulting experience. Most recently he served as Director for CRM at Avanade UK, the world's largest Microsoft services organization, leading enterprise solution sales and consulting teams across projects for a variety of blue chip clients. Rowley entered the rapidly evolving mainline CRM marketplace in 2000 when he joined Siebel Systems (acquired by Oracle). He progressed to Microsoft UK, operating in the Dynamics team to assist clients across both ERP (including NAV, GP and AX) and CRM platforms.

"We have been growing rapidly in Europe and needed strong leadership in the region to be closer. We couldn't imagine a better match to help market our field service management solution and expand our partner and client base," said Jim Hare, Senior Vice President of Sales and Marketing. "We're excited to have a leader with such extraordinary experience in our sector: an authority on CRM with qualifications in business and finance, combined with deep experience with the Microsoft platform at the core of our product line."

The EMEA leadership team has also added Shaun Riordan, who will manage our pre-sales, technical support and implementation services in the region. Riordin has worked with a wide variety of CRM technologies since entering the space alongside Rowley at Siebel, and has managed implementation projects for a number of UK Microsoft partners on every version of Dynamics CRM.

In addition, the company has engaged FieldOne's first UK partner, eBECS (<http://www.ebecs.com/>). eBECS offers deep industry experience and detailed technical knowledge of Microsoft Dynamics enterprise resource planning (ERP), customer relationship

management (CRM) and business intelligence (BI) solutions, particularly in the Manufacturing arena. The company has won a number of prestigious awards, including Global ERP Reseller of the Year 2013 and Microsoft Dynamics UK Reseller of the Year in 2010, 2012 and 2013. eBECS is a Microsoft Dynamics ERP, CRM and BI Gold Partner, and one of only two UK members of the Microsoft Inner Circle.

“With FieldOne, we have found an excellent solution for a very strong market where Field Service is becoming a differentiator for a lot of our customers,” said eBECS founder Stephen Wilson. “We were able to leverage our own Dynamics expertise and industry domain expertise and I believe this brings an ideal solution for clients — both existing and new.”

With offices in the US, the UK, Europe and the Middle East, eBECS has the resources and global reach to deliver FieldOne’s enterprise field service management in any geography.

About FieldOne Systems

FieldOne Systems provides state-of-the-art software and services addressing the complex challenges customers face in managing enterprise field service organizations. Our software enables companies to provide the most customer-centric and profitable field service possible. We recognized that the disruption driven by mobility, cloud, and Big Data required a revolutionary solution designed to harness the capabilities of these technologies and launched FieldOne Sky - the agile platform for intelligent enterprise field service management. Sky provides the most comprehensive feature set, an open architecture for simplified integration, flexible deployment options, and on-demand configuration. These combined elements drive rapid implementation, maximum adaptability, and the fastest ROI in the industry. FieldOne's technology is driving the success of diverse enterprises across a wide cross-section of industries. For more information visit: <http://www.fieldone.com>

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