

FabTrol Systems Adds International Distributors

Vietnamese and Philippines' distributors expand FabTrol Systems' Asian reach.

EUGENE, OR, USA, March 3, 2014 /EINPresswire.com/ -- <u>FabTrol Systems</u>, a U.S.-based global provider of steel fabrication management solutions since 1984, expands its international reach with the addition of two new distributors who increase the company's geographic presence in the Asia region and bring steel fabrication expertise to their partnerships with FabTrol Systems.

These new distributors, include:

<u>Vibrant Technology Solutions</u>: Vibrant Technology Solutions (VTS), with offices in Quezon City in the Philippines, provides steel detailing services and is a reseller of related detailing and steel fabrication software, including Tekla Structures, Radan System Solutions and engineering systems, specifically Limcom, Coldes, Microstran and MStower. As the exclusive Tekla Structures reseller in the Philippines, VTS is also a full-service Tekla training and certification provider in the region. Steel fabricators and supply chain providers can learn more about VTS at www.vtsphil.com and are also encouraged to contact Romeo Francisco (+632 926 2216; romeo_francisco@vtsphil.com) for information.

<u>HSD Vietnam</u> Ltd.: HSD Viet Nam, Ltd., with offices in Ha Noi and Ho Chi Minh City, Vietnam, is a Tekla Structures and Radan Systems reseller and trainer. In addition, HSD Vietnam provides software solutions' consulting to help companies in the construction sector choose software products and solutions that will help them meet current and future needs. Steel fabricators and supply chain providers can learn more about HSD Vietnam at http://hsdvn.com.vn and are also encouraged to contact Ms. Trinh Thi Hue (+04 3512 2447; info@hsdvn.com.vn) for information.

Romeo Francisco of VTS chose to partner with FabTrol Systems because "VTS is committed to helping companies in the engineering and construction industries boost productivity with high-quality software, including FabTrol's innovative, cost-saving steel fabrication management software and Tekla's cost-efficient detailing software." Mr. Francisco also cites the integration between the two solutions as another reason VTS became a FabTrol Systems' distributor.

HSD Vietnam's partnership with FabTrol Systems also capitalizes on its long-term involvement in, and commitment to, providing leading software solutions and training for the steel detailing, fabrication and related supply chain sectors. Now, as a distributor for FabTrol Systems' line of

steel fabrication management solutions, HSD Vietnam is excited to offer additional solutions to help steel fabricators remain competitive in their market.

Vibrant Technology Solutions and HSD Vietnam Ltd. join Steelex International, Kousis Consulting, Dowco Technology Services (Canada), FabTrol Systems UK (UK, Ireland, South Africa), Pacific Computing (Australia, New Zealand), and BJH Shanghai (China) in bringing FabTrol Systems' fabrication management solutions to the international steel fabrication industry.

About FabTrol Systems

FabTrol Systems, a global leader in steel fabrication management solutions since 1984, is a proud member of the Dowco Group. Founded by steel fabricators, and still built around a core team of former steel fabricators, the company continues its commitment to the industry by continuously researching fabricators' needs, developing new software solutions, actively seeking feedback from its customer companies—over 1,000 globally—and by working with other industry leaders to address existing and future needs.

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