



Washington State Real Estate Expert Wayne Locke Proudly Observes Military Appreciation Month

A Certified Military Relocation Professional, Locke, enjoys working with Military families relocating to NAS Whidbey.

WHIDBEY ISLAND, WA, USA, May 2, 2014 /EINPresswire.com/ -- One of Oak Harbor's most generous community supporters, experienced Real Estate Broker at Coldwell Banker Tara Properties, Wayne Locke, is proud to acknowledge May as "Military Appreciation Month."

<http://photos.prnewswire.com/prnh/20140501/83164>

Wayne is a Nationally Certified Military Relocation Professional and an instructor for the National Association of REALTORS® since 1992, as well as a Washington State Approved Senior Instructor since 1989. "I served as a Navy Hospital Corpsman/Fleet Marine Force, so my heart goes out to the Military families who have to relocate," says Wayne. "I understand what a Military family goes through - being in a new area and not knowing anyone - while at the same time possibly making one of the largest purchases they will ever make."

Relocating for the first, or fourteenth time, is never easy. Wayne is a most qualified resource ready to assist you. Purchasing a home can often be complicated and overwhelming, thus requiring outside help. Wayne understands all of the complexities and intricacies and is able to help navigate the process with the comfort and assurance that everything will work out just fine. "With 20 years background in mortgage lending and 10 years in Real Estate, my personal history lends itself to be that qualified resource for assistance," notes Wayne.

Home ownership is part of the American dream and is a major part of our economic foundation. The U.S. Bureau of Economic Analysis states that housing makes up more than 15% of our National Gross Domestic Product and is a key driver of our national economy. Home ownership also helps to support and create American jobs. Studies indicate that for every two homes sold, one job is created. "67% of American households are owner occupied," Wayne states. "Every home purchase pumps up to \$60,000 into the economy over time."

Wayne is also a trained Certified Housing Counselor, focusing on home ownership issues to keep buyers in their homes. "I work with all levels of experience and I'm very comfortable working with Military families who are relocating to NAS Whidbey Island," he says. "In a traditional sales experience, a buyer is often treated like someone who can't – or shouldn't – make their own decisions. I believe people really want to know what's happening. They want to be empowered to make decisions for themselves. That's my job – not to sell to them, but rather to teach them and offer feasible options so they can choose wisely on their own."

An esteemed and seasoned professional, Wayne takes great pride in the Real Estate industry. He has developed training courses for Real Estate Brokers and taught classes ranging from "Beginning to Advanced Finance," "Sales Techniques," and "Marketing –Beginning and Advanced." In doing so,

he gives back to the industry.

Wayne is also very active in his community. He is a well-known professional clown named "Jus Wally," and is on the committee that organizes and presents "Harvest Fest," a free Thanksgiving dinner (serving 5,000). Participants include city officials, military families, and anyone who comes through the door. Moreover, as the clown, "Jus Wally," he is involved in all of the Whidbey Island community functions: The Military Appreciation Picnic, Holland Happening Festival and Parade, Community Pig Roast, National Night Out, St. Patrick's Day Parade, Veteran's Day Parade, and the 4th of July Parade."

An extremely special opportunity for Wayne is when he is invited to attend Naval Air Station Whidbey Island for the fly-in or the return of our airmen. "I feel privileged to be standing beside the dependents of our Military. My part is to help make the transition go smoothly by clowning around with the kids, providing balloon animals and a possible photo-op. The objective is to help relieve the stress as the families await the arrival of their active-duty loved ones coming home from detachment," says Wayne.

To learn more, please visit his website: <http://www.wayneonwhidbey.com>

And his LinkedIn page: <http://www.linkedin.com/in/waynelocke1>

You can also find him on the [Military Referrals website: http://www.militaryreferrals.com](http://www.militaryreferrals.com)

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