

Guardian Mortgage Loan Originators Ranked in Scotsman Guide's Top Originators

Two Guardian Loan Originators Names to 2014 Scotsman Guide's Top Originator List

PLANO, TX, USA, May 30, 2014 /EINPresswire.com/ -- Mortgage industry leader Guardian Mortgage Company, Inc., is pleased to announce the inclusion of two Guardian Loan Originators to this year's Scotsman Guide's Top Originator List.

[Wade Betz](#), Vice President / Sales, made the list for both Top Dollar Volume and Most Loans Closed. A seasoned mortgage industry veteran, Betz puts customer education and guidance at the forefront of the mortgage loan process.



"It's my responsibility to create mortgage solutions that complement the client's short-term and long-term financial strategy," says Betz. "Educating them on their options and providing hands-on customer support throughout the process ensures the client receives the best possible home loan solutions."

Recognized on the Most Loans Closed list, [Julie C. Nichols](#), Vice President / Sales, has a reputation for being a leader in the mortgage industry.

"Customizing the right solution for the specific needs of a [first-time home buyer](#) or a home owner looking to refinance, is critical to the success of home loan closings," states Nichols. "Home loans should adjust to fit the person and their situation, not the other way around."

Scotsman Guide is a leading resource for mortgage originators and is published monthly on a national scale. Offering commentary of both the residential and commercial sides of the mortgage industry, Scotsman Guide provides information, resources and tools for the industry professionals.

2014 marks the fifth year for the Annual Scotsman Guide Top Originator's rankings. The report includes the nation's top-producing mortgage professionals.

About Guardian Mortgage:

Headquartered in Richardson, Texas, Guardian Mortgage Company, Inc. has been serving generations of homebuyers for over 49 years. Guardian Mortgage Company is an independently owned and managed company specializing in mortgage origination and servicing.

Guardian Mortgage Company has over \$2.5 billion in its servicing portfolio, translating to more than 20,000 current satisfied customers. Guardian Mortgage Company is large enough to provide the innovative leadership service customers need, yet small enough to provide individual and professional attention.

At Guardian Mortgage Company, the ideal client is a borrower who wants a true relationship with their mortgage company.

About Scotsman Guide:

Since 1985, Scotsman Guide's mission has been to be the leading provider of information, resources and tools for professionals in the mortgage industry — in both the residential and commercial markets.

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