



# Ahern and Associates Reports a Successful 2013, Addresses Client Needs for 2014

*Trucking and transportation consulting firm Ahern and Associates shares top client needs through August of 2014.*

PHOENIX, AZ, UNITED STATES, July 3, 2014 /EINPresswire.com/ -- 2013 was a challenging, yet profitable year for many carriers. Despite industry hurdles, including rising fuel costs, skill shortages and increased maintenance requirements, transportation consultant firm Ahern and Associates is finding in 2014 that many companies are considering beginning the process of sales, mergers and acquisitions, thanks to healthy growth in 2013. Ahern & Associates leads the industry in management consulting, operational reviews and mergers and acquisitions, lending much-needed guidance in several respects to its clients. This year already, the company has been retained for several searches by various clients, large and small.



One new client for Ahern is looking to acquire a flatbed steel hauler in Ohio or Indiana and has a combined revenue of over \$100M annually. The client is also in the top 25% of comparable carriers in 5 of the 7 CSA basic categories for safety and has entrusted Ahern & Associates with acquisition management control as it searches for the ideal company to purchase.

Another client has retained Ahern & Associates to lead the way in its own desire to acquire new companies, and is one of the largest transportation providers of supply chain solutions and domestic transportation services in the United States. This client is active in air and ocean freight: border crossings, custom brokerage, and expediting, specializing in heavy hauling.

In addition to several new clients for Ahern already this year, Ahern & Associates continues to provide its industry-leading services to repeat customers. This year, the company has the honor of being retained again by a client that has done a substantial amount of business with Ahern over many years. The client is one of the top flatbed carriers in the country and is looking to expand its operating footprint with the purchase of owner/operator flatbed carriers with \$10M-\$40M in annual revenue.

While some clients of Ahern & Associates are relatively new to the industry, having been in business for only a few years, others are well-established names in trucking and transportation. One client for this year has been in business for 36 years, with an annual revenue in excess of \$60M. Another new client for 2014 has been in business since 1949, with customer profiles consisting of Fortune 1000 as 80% of its client base.

Ahern & Associates is in a unique position to observe industry trends and patterns in real time, working with trucking companies both large and small all across America and even overseas, capitalizing on this position when analyzing a wide array of statistical research and political and economic forecasts to lead its clients with mergers and acquisitions processes. From new clients that have been in business for 60 years to repeat clients that have been in the industry for only a few years, Ahern & Associates continues to lead the transportation industry in mergers, acquisitions, management and consulting.

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About Ahern & Associates, Ltd.

Ahern and Associates is North America's leading trucking and transportation management consulting firm. The skilled consultants at Ahern and Associates specialize in mergers and acquisitions of trucking and logistics companies as well as the restructuring and evaluation of existing carriers that seek to increase operating efficiency and improve profitability. Since 1987, Ahern and Associates has aided hundreds of buyers in the acquisition of trucking and logistics companies throughout the U.S. and Canada as well as assisting many transportation and logistics companies in reducing their overall operating costs and increasing their profitability.

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