

# nexMatrix Announces Distribution Agreement

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*nexVtec PBX with VTech Phones to be sold exclusively through TeleDynamics*

NAMPA, ID, USA, September 16, 2014 /EINPresswire.com/ -- nexMatrix Telecom, Inc. announced today that an agreement has been reached with TeleDynamics, of Austin, Texas for exclusive distribution of the nexVtec small business PBX system.

According to Dianne Ursini, President and C.E.O. of nexMatrix, the nexVtec PBX is a full-featured IP business phone system based on the Protel LTS line of PBX products. "At a reseller price of under \$375.00, resellers now have a product with a full set of enterprise-grade features that is well within the budgets of small offices, home offices and even for personal use," she said. "Our partnership with Vtech gives the added benefit of a globally recognized brand for desktop and cordless IP phones," she added.

Ursini said that the nexVtec PBX will have the same programming interface as the Protel LTS product line, and will include nearly all of the same features. It will auto-provision to Vtech IP phones, which will be bundled with the PBX unit by Teledynamics for distribution to resellers. It is a pure IP system, and will connect to nexMatrix or other providers' SIP trunks, but can easily connect to POTS lines with the addition of an FXO gateway.

"nexMatrix is committed to designing and manufacturing our products right here in the U.S.A.," Ursini said. "The IP PBX market for small businesses has been dominated by Chinese-made imports, and we are poised to change that business landscape," she added.

According to Jeremy Castro, Key Accounts Manager at TeleDynamics, the business telephone industry has been undergoing major changes recently, with IP systems becoming much more in demand. "Now that VoIP is widely accepted, and with quality broadband service becoming much easier to get, the small office market has been underserved," he said. "We are extremely excited about teaming up with a U.S. manufacturer to bring a product to this rapidly growing segment of the market," he added.

The nexVtec PBX is being shipped in October to a select group of pre-production testers and will be available to order from Teledynamics before the end of 2014.

About nexMatrix Telecom, Inc.

nexMatrix Telecom, Inc., headquartered in Nampa, Idaho, is the holder of multiple divisions serving different sectors of the communications industry. These include the premise Protel PBX,

the Protelity Hosted PBX, nexSwitch softswitches and billing systems, and the ATLANTIS suite of CRM/SCM/ERP applications. The company also provides carrier services, including retail and wholesale SIP termination, private line circuits and softswitch timesharing. The company markets and sells their products through Interconnects and Telecom Value Added Resellers. For more information please contact nexMatrix at [www.nexmatrix.com](http://www.nexmatrix.com) or call 208.697.5808.

#### About Teledynamics

TeleDynamics is a wholesale supplier of telecommunications products as well as a variety of consumer electronics. Over the past 33 years, they have nurtured a tradition of excellent customer service and expert product knowledge while providing competitive pricing to their customers. They also offer national brand name products including Panasonic, VTech, AT&T, Motorola, Plantronics. [www.teledynamics.com](http://www.teledynamics.com) or call 1-800-847-5629.

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