

Trucking and Transportation Logistics Consulting Firm Ahern & Associates Receives Three More Letters of Intent from Clients

With three new letters of intent issued, a very sizable transaction completed last week and two more closings expected within the next 3-6 weeks, Ahern & Associates continues to trail blaze the industry.

PHOENIX, AZ, UNITED STATES, October 2, 2014 /EINPresswire.com/ --Phoenix-based trucking and transportation logistics consulting firm Ahern & Associates has announced that it has been engaged by three new clients in recent weeks, in addition to completing a "very sizable transaction" last week, says Andy Ahern, founder and CEO of the industry-leading firm.



This is also in addition to two more new clients Ahern & Associates plans to bring on board within the next three to six weeks. As Ahern & Associates' search network grows with each new client, new deal, and new opportunity, so does the consulting firm's capacity to widen its network of businesses, carriers, brands, owners, and manufacturers. In addition, Ahern & Associates adds to its resources to

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Ahern's job is to think, relate, uncover, and sell a solution, as well as an action plan, and that's our brand. *Andy Ahern, CEO* match clients with businesses they may be interested in that meet varying degrees of characteristics and criteria regarding everything from fleet size to location to the future of management teams.

The transportation management consulting firm offers services in mergers, divestitures, acquisitions, trucking and transportation software, operational reviews, successor planning, employee evaluation and more. Ahern & Associates

also publishes the <u>Ahern Advisory</u> on a regular basis, an industry newsletter that reaches more than 400,000 readers each week. Written by founder and CEO Andy Ahern, it has become one of the trucking and logistics industry's best-read publications, filled with advice, tips, editorials, and crucial industry information.

Mr. Ahern attributes the success of Ahern & Associates to many things, one of which is that the firm always does what it says it is going to do. "Ahern is built on relationships," he states. The large transaction Ahern & Associates completed last week involved a family business. "The transition was good for him and the community, but it was a very difficult and emotional process," explains Mr. Ahern. "After the process was completed, I received numerous thank you's from him and his operating staff such as 'You are a blessing', 'Words cannot express my gratitude' and 'Thank you, thank you, thank you.""

With over 40 years of experience in the industry, Mr. Ahern also explains, "We take the time to listen to our clients' challenges, and we come up with creative ways to solve their challenges. Ahern's job is to think, relate, uncover, and sell a solution, as well as an action plan, and that's our brand."

About Ahern & Associates, Ltd.

Ahern and Associates is North America's leading trucking and transportation management consulting firm. The skilled consultants at Ahern and Associates specialize in mergers and acquisitions of trucking and logistics companies as well as the restructuring and evaluation of existing carriers that seek to increase operating efficiency and improve profitability. Since 1987, Ahern and Associates has aided hundreds of buyers in the acquisition of trucking and logistics companies throughout the U.S. and Canada as well as assisting many transportation and logistics companies in reducing their overall operating costs and increasing their profitability.

For more information, please call 602-242-1030 or visit http://www.ahern-ltd.com.

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