

Dawn Tobin Joins New American Funding's Builder Division

New American Funding is proud to announce that Dawn Tobin has joined the company's Builder Division.

TUSTIN, CA, USA, October 15, 2014 /EINPresswire.com/ -- [New American Funding](#) is proud to announce that [Dawn Tobin](#) has joined the company's Builder Division. Tobin began her career in the real estate industry at the age of 21, before joining REMAX four years later to work as the company's in-house [mortgage](#) lender. She found this process fascinating, because unlike working at a traditional mortgage company, she was able to operate her business like a "one woman shop," being personally responsible for each step in the loan process. This experience allowed her to develop strong relationship-based work habits. In 1991, she transitioned fully into the mortgage industry, and in 1993 she decided to shift her focus to builder loans specifically.

As a native to the San Gabriel Valley, Tobin found it only appropriate to begin her career there, where she focused on opportunities in small development communities. Since then, she has worked for many top mortgage companies including Countrywide and First Mortgage. In September of 2014, Tobin joined New American Funding and has been working on growing her business through the company's builder platform.

When asked why she enjoys builder, Tobin says: "Builder is a good fit for me because you have to be well-versed in all the products and need to be able to make decisions on the spot. You have to understand the people and be humble. You have to deliver on your promises. You have to be customer-oriented." Tobin states that her final decision to join New American Funding came down to the company's impressive product options, operational support and most importantly, the "positive winning attitude" the company exemplifies.

About New American Funding

New American Funding is a Fannie Mae, Freddie Mac and Ginnie Mae Direct Seller/Servicer, FHA Direct Endorsement and VA Automatic mortgage lender. The company is licensed in multiple states across the nation, has over 50 branch locations and offers a variety of purchase home loan and refinance loan options, including, Conventional, FHA, Cash Out, Fixed Rate and Adjustable Rate Mortgages, VA, HARP 2.0, Jumbo, and Reverse Mortgages.

Jennette Landrum
New American Funding

800.450.2010

[email us here](#)

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