

# Trucking and Transportation Consulting Firm Ahern & Associates Reveals Client Successes

PHOENIX, AZ, UNITED STATES, October 30, 2014 /EINPresswire.com/ -- Phoenix-based trucking and transportation consulting firm Ahern & Associates announces yet another success story to add to the company's rapidly expanding portfolio of satisfied clients and beneficial transactions. Earlier this month, Andy Ahern, CEO and founder of Ahern & Associates, received a letter from a client who said his dealings with the consulting firm far exceeded expectations. The client, who is the President and CEO of a large transportation company, was so impressed that he wrote a personal letter to Andy Ahern:



"I wanted to take this opportunity to thank you again for all of your assistance in our recent transaction. Although we have only known each other personally for six months or so, I always knew that your firm would be the one we would turn to when we needed to take the final steps. The reason for this being our founder had always shared with me how he valued your advice."

The client also wrote, "My dealings with you far exceeded my expectations. Starting with your initial detailed company review, along with the on-site visits from your professional consultants, (we) gained valuable insight about our company's true strengths and weaknesses."

With over 40 years of industry experience and nearly 30 years of experience owning his own consulting firm, Mr. Ahern sums up his company's objectives: "We take the time to listen to our clients' challenges, and we come up with creative ways to solve their challenges. Ahern's job is to think, relate, uncover, and sell a solution, as well as an action plan, and that's our brand."

This philosophy is acknowledged within the final words of the client, who stated, "As we went forward with finding the right partner to acquire our business, things got even better. Your ability to find the best financial opportunity for our company was surprisingly coupled with matching (us) with a partner who shared our same values and culture. I realize this was part of your plan, and that is rare to find in a consultant."

With each and every new satisfied client the consultation firm is able to widen its network of businesses, carriers, brands, owners and manufacturers. In addition, Ahern & Associates adds to its resources to match clients with businesses they may be interested in that meet varying degrees of characteristics and criteria regarding everything from fleet size to location to the future of management teams.

The transportation management consulting firm offers services in mergers, divestitures, acquisitions, trucking and transportation software, operational reviews, successor planning, employee evaluation and more. Please visit <http://www.ahern-ltd.com> to learn more.

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About Ahern & Associates, Ltd.

Ahern and Associates is North America's leading trucking and transportation management consulting firm. The skilled consultants at Ahern and Associates specialize in mergers and acquisitions of trucking and logistics companies as well as the restructuring and evaluation of existing carriers that seek to increase operating efficiency and improve profitability. Since 1987, Ahern and Associates has aided hundreds of buyers in the acquisition of trucking and logistics companies throughout the U.S. and Canada as well as assisting many transportation and logistics companies in reducing their overall operating costs and increasing their profitability.

For more information, please call 602-242-1030 or visit <http://www.ahern-ltd.com>.

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