

Andy Ahern Invited by President of the Connecticut Trucking Association to Speak to Members

Founder and CEO of the Trucking Consulting Firm Discusses CSA Compliance, Hours of Service, the Driver Shortage and Additional Critical Industry Issues



PHOENIX, AZ, UNITED STATES, November 7, 2014 /EINPresswire.com/ -- Andy Ahern, CEO and Founder of the esteemed trucking and transportation consulting firm Ahern & Associates, was invited by the President of the Connecticut Trucking Association to speak to its members. Ahern traveled to Connecticut last week to attend the highly-anticipated meeting to discuss several crucial industry issues impacting the transportation industry today. Topics covered by Mr. Ahern included CSA compliance, Hours of Service changes, the national deepening driver shortage, the importance of E-logs, planning for the future, and more. Additionally, Mr. Ahern provided a thorough economic update on the state of transportation economy.

Mr. Ahern reports that all in all, the meeting was upbeat, but cautious. “Trucking, in general, is doing well,” Ahern said. He also stated, “The smaller carriers are being forced to sell, or liquidate, because they can’t secure the working capital to comply with the various mandates from the Department of Transportation. The larger trucking companies are getting larger, and the smaller companies are getting smaller.”

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Andy Ahern, Founder & CEO

Mr. Ahern discussed in detail the continuing dilemma with independent contractor situations as well as the driver shortage. He reviewed some of the updated challenges to the

independent contractor and then reviewed IRS guidelines. He explained to members of the Connecticut Trucking Association that to survive and thrive in trucking, they must do the following: plan their expenses to their profits, avoid leveraging their companies with too much equipment debt, treat each truck and driver as a profit center, and change - and continue to change - their driving recruiting processes and business models. As a highly regarded figure in the trucking and transportation industry, Mr. Ahern regularly weighs in on hot topics, and he was honored to be a part of the Connecticut Trucking Association event.

For those unable to attend the seminar, Mr. Ahern makes his knowledge of pressing industry issues available via [podcasts](#) as well as the [Ahern Advisory](#), a weekly industry newsletter that reaches over 400,000 subscribers and is published on the official website of Ahern & Associates. Podcasts are also available on www.Ahern-ltd.com, and subscriptions to the Ahern Advisory are also available free of charge via email for all who are interested.

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About Ahern & Associates, Ltd.

Ahern and Associates is North America's leading trucking and transportation management consulting firm. The skilled consultants at Ahern and Associates specialize in mergers and acquisitions of trucking, transportation, and logistics companies as well as the restructuring and evaluation of existing carriers that seek to increase operating efficiency and improve profitability. Since 1987, Ahern and Associates has aided hundreds of buyers in the acquisition of trucking and transportation companies throughout the U.S. and Canada, as well as assisting many companies in reducing their overall operating costs and increasing their profitability.

For more information, please call 602-242-1030 or visit <http://www.ahern-ltd.com>.

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