



SolidCAD Solutions partners with Configure One to bring CPQ solutions to Canada

Leading CPQ software provider Configure One has become the company of choice for professional services firm SolidCAD Solutions.

OAK BROOK, IL, USA, November 26, 2014 /EINPresswire.com/ -- Configure One™, known for its Web-based product configurator and configure, price, quote (CPQ) software, has just partnered with Canada's premier technology solutions provider to the building, manufacturing, civil, plant and visualization industries, SolidCAD Solutions. In search of a way to help its clients maximize their investment in technology, SolidCAD selected Configure One after a thorough evaluation of options in CPQ partners.

Through their new partnership, SolidCAD will use and market Configure One's Concept Enterprise Product Configurator® in Canada.

"After a six-month search and comprehensive evaluation, we came to the conclusion that Configure One was the best option for both SolidCAD and our customers," said Michael Kugan, President of SolidCAD Solutions. "We were very impressed with the scope and flexibility of Concept. It will help our clients solve not only engineering, but also business problems related to streamlining the entire quote-to-production process." Kugan added that he believes many of SolidCAD's existing 900 manufacturing clients will benefit from the new capabilities available with Concept.

Set near Toronto, Ontario, SolidCAD is a professional services company that's been in business for 25 years. It helps clients improve deliverables through streamlined processes and better utilization of CAD technology. SolidCAD is also the first Autodesk® Platinum VAR serving the building, civil, plant design and manufacturing industries in Canada. According to Configure One solutions architect Matt Hall, partnering with SolidCAD is a way for Configure One to better serve the Canadian market.

"[Our] announcement with SolidCAD is another solid step in our journey to increase our market presence in Canada," Hall said. "The fact that SolidCAD is an Autodesk Platinum VAR with extensive engineering and CAD experience makes them the perfect partner for Configure One."

Hall continued, "We are pleased to welcome SolidCAD to our partner program. During the partnership discussions, it was clear that there was a lot of synergy between the two companies,

especially a focus on customer service. Configure One already has a strong presence in Canada, but our collaboration with SolidCAD greatly improves our capability to provide companies with the best software and support needed to streamline the entire quote-to-production process.”

About Configure One

[Configure One, Inc.](#) is a leading provider of Web-based product configurator and CPQ (configure, price, quote) software. Configure One’s Concept Enterprise Product Configurator® is an enterprise CPQ application that enables companies to efficiently sell and process orders for configurable, multi-option and customizable products and services. Configure One’s customers are able to increase revenues while reducing costs by automating much of the sales, order entry and engineering processes. Customers include industry leaders such as ABB, Alstom, Emerson Electric, Danaher, Dover Corporation, Dow Corning, ITW (Illinois Tool Works), Leggett & Platt, Masonite Corporation, Mitsubishi, Otis Elevator, SPX Corporation, Stanley Black & Decker and Sumitomo.

About SolidCAD

SolidCAD provides technology solutions to the Architecture, Building Engineering, Civil Engineering, Construction, Mining and Manufacturing industries. With more than 25 years experience, our mission is to provide and deliver technology solutions that improve our client’s processes, workflow and profitability. Our solutions combine sophisticated software technology, an unequalled combination of industry experience and product knowledge, and a skilled team that implements and supports our clients through all stages of their investment in design technology. SolidCAD is Canada’s first Autodesk Platinum Partner.

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