

# IPEX Cleantech Asia Provides Technology Transfer Marketplace

*IPEX Cleantech Asia, will act as a matchmaker and service provider for technology companies and prospective buyers and adopters in Asian countries.*

SINGAPORE, SINGAPORE, December 5, 2014 /EINPresswire.com/ -- Media Release

5 December 2014

Matchmaker For Multi-Billion Dollar Clean Technology Market in Asia: IPEX Cleantech Asia Provides Technology Transfer Marketplace



There's a multi-billion dollar market in Asia for [low carbon clean technology](#) – or Cleantech – and IPEX Cleantech Asia has been launched to capitalise on this.

The new Singapore-based entity will act as a matchmaker and service provider, assisting both technology companies from around the world with innovative products and services, and prospective buyers and adopters in Asian countries.

“

IPEX will operate by proactively bringing together low carbon technologies (LCTs) and those ready and willing to finance and acquire them

*ReEx Capital Asia's CEO,  
Yanis Boudjouher*

Believed to be the world's first Cleantech Intellectual Property (IP) Assisted Brokerage Platform, it is an initiative of the Asian Development Bank (ADB) and is set up by ReEx Capital Asia and DNV GL Clean Technology Centre.

The initial focus areas for IPEX Cleantech Asia are Solar, Energy Storage, Energy Efficiency and Waste to Energy. It is equipped to identify deals that could create value for both technology holders and acquirers, as well as provide enhanced due diligence assessment to cover patent, IP,

financial and commercial as well as technical considerations.

The market potential for Cleantech investments in Asia is estimated by the industry to be between US\$20 and 50 billion per annum between now and 2020, while the World Bank estimates that a further US\$20-30 billion per annum is required to shift to low-emission technologies in developing countries.

As the region is home to 53 percent of the world's population and some of the world's fastest-growing economies, the majority of Cleantech funding is expected to happen in the Asia Pacific region, which is also the most vulnerable to the impacts of climate change.

One of the prime movers behind IPEX Cleantech Asia, ReEx Capital Asia will operate the platform with DNV GL Clean Technology Center providing policy and technical advisory services.

ReEx Capital Asia's CEO, Yanis Boudjouher, says "IPEX will operate by proactively bringing together low carbon technologies (LCTs) and those ready and willing to finance and acquire them".

Frederic Crampe, ReEx Capital Asia's co-founder, adds that "the assisted brokerage entity will bridge

LCTs from around the world with relevant Asia-based project developers and systems integrators". The other key partner in this venture, Dr Sanjay C Kuttan, Director of DNV GL Clean Technology Centre, says "IPEX Cleantech Asia will accelerate the transfer and deployment of LCTs to developing Asia by ensuring a high level pre-feasibility evaluation is in place that facilitates the transaction, thereby helping to mitigate climate change impacts and stimulate economic development". ADB's Jiwan Acharya, Senior Climate Change Specialist, said during the side event of United Nations Framework Convention on Climate Change (UNFCCC) Climate Change Conference held in Lima, Peru: "Asia and the Pacific has the most to gain and the most to lose from climate change. Greater access to climate technologies and financing would help put the region on a low-carbon path that would benefit the region, and the world." The parties involved in the new marketplace have extensive experience in the technology transfer, IP, technology and funding in the Cleantech sector, most notably involving investments in renewable energy projects in Asia.

About IPEX Cleantech Asia's Founders:

ReEx Capital Asia is a leading Clean Energy Investment Banking and Consulting company specializing in LCT within the Asia Pacific region with headquarters in Singapore and representation in Europe, USA, Australia, New Zealand, Indonesia and the Philippines. Since inception in 2006, ReEx Capital Asia has arranged financing for renewable energy infrastructure, energy efficiency projects, Cleantech startups, green product & services companies. ReEx also advises on private placement, project finance, technology transfer, divestment and M&A. As opposed to traditional investment banks, ReEx Capital Asia is a specialist boutique (Clean Energy / Asia Pacific) addressing relatively small capital-raising needs which dominate the market today (typically US\$1-100m). Principals have been involved in transactions with an aggregated value of US\$20 billion: Solar, Wind, Hydro, Biomass, Biogas, Geothermal, Biofuel, and Energy Efficiency. For more information visit: <http://www.reexasia.com>

DNV GL Driven by its purpose of safeguarding life, property and the environment, DNV GL enables organisations to advance the safety and sustainability of their business. DNV GL provides classification and technical assurance along with software and independent expert advisory services to the maritime, oil & gas and energy industries. It also provides certification services to customers across a wide range of industries. DNV GL, whose origins go back to 1864, operates globally in more than 100 countries with its 17,000 professionals dedicated to helping their customers make the world safer, smarter and greener. In the Energy industry, DNV GL delivers world-renowned testing and advisory services to the electrical power industry value chain. Its expertise spans onshore and offshore wind power, solar, conventional generation, transmission and distribution, smart grids, and sustainable energy use, as well as energy markets and regulations. DNV GL's 2,500 energy experts support clients around the globe in delivering a safe, reliable, efficient, and sustainable energy supply. For more information visit: <http://www.dnvgl.com/energy>

Asian Development Bank (ADB), based in Manila, Philippines, is dedicated to reducing poverty in Asia and the Pacific through inclusive economic growth, environmentally sustainable growth, and regional integration. Established in 1966, it is owned by 67 members—48 from the region. In 2013, ADB assistance totaled US\$21.0 billion, including cofinancing of US\$6.6 billion. IPEX Cleantech Asia received a technical assistance grant from ADB through the regional TA project Demonstration of an Assisted Broker Model for Transfer of Low Carbon Technologies to Asia and the Pacific, co-funded by

ADB, the Government of Japan, the Global Environment Facility, and Belgium-based VITO-Flemish Institute of Technological Research. For more information visit: <http://www.adb.org>

Issued on behalf of IPEX Cleantech Asia by Sustain Ability Showcase Asia (SASA).

For more information, please contact:

Ken Hickson      Mobile: +65 8139 7472      [kenhickson@sustain-ability-showcase.com](mailto:kenhickson@sustain-ability-showcase.com)

Joseph Tay      Mobile: +65 9772 3671      [joseph@sustain-ability-showcase.com](mailto:joseph@sustain-ability-showcase.com)

Ken Hickson  
ABC Carbon  
+65 8139 7472  
[email us here](#)

---

This press release can be viewed online at: <http://www.einpresswire.com>

Disclaimer: If you have any questions regarding information in this press release please contact the company listed in the press release. Please do not contact EIN Presswire. We will be unable to assist you with your inquiry. EIN Presswire disclaims any content contained in these releases.

© 1995-2015 IPD Group, Inc. All Right Reserved.