

Trucking and Transportation Consulting Firm Ahern & Associates Prepares for 28th Year in Business

2015 Will Bring Ahern & Associates One Year Closer to 30 Years of Consulting, Advising and Planning

PHOENIX, AZ, UNITED STATES, December 11, 2014 /EINPresswire.com/ --Industry-leading trucking and transportation consulting firm <u>Ahern & Associates</u> has reported 2014 as being a year of excellent success as the company prepares for its 28th year in business. 2015 marks almost three decades of trusted advising, consulting, and planning for Ahern, and Andy Ahern, Founder and CEO, couldn't be more pleased. "Ahern & Associates started off with one client, and today, we have over 104 clients, in various areas of consulting," he says.



Offering a wide variety of services ranging from expert acquisition advice to conducting reviews of operating models and everything in between, Ahern & Associates continues to grow its list of happy, satisfied clients. Recently, a client of Ahern & Associates wrote a letter to the firm, commending the team for being a big help to him, as the seller – even though Ahern & Associates was working for the buyer. "I don't think this transaction would have ever closed without the hard work that Mr. Ahern and his team put into this deal. Mr. Ahern was very honest with me and really seemed to be concerned with making sure I got a fair deal," the client stated. "This was the first time for both the buyer and for me, and Mr. Ahern really had to put a lot of extra work into making it happen...in fact, the buyer approached me one year before hiring Mr. Ahern, and they were not able to proceed and get the deal done until after Andy got involved."

Some clients engage Ahern's services to provide acquisition advice; other clients engage Ahern to review their operating models to increase performance and operating footprint, and still others look to Ahern & Associates for sales, marketing or successor planning. Additional clients are now utilizing Ahern's <u>software</u> program to track their costs based upon their own operating performance. The program is not a benchmark program, but instead includes all actual direct, indirect and overhead costs of a client. The software is specifically designed for trucking companies, providing invaluable information, analytics and statistics to relay exactly what is needed to break even and be profitable on every dispatch.

Ahern & Associates continues to be one of the most progressive transportation consulting firms in the country. Clients range from companies that own 10 trucks to those who own more than 10,000 tractors and trailers. Andy Ahern attributes the firm's success to one basic element: caring. Ahern is very active in the community, participating in several fundraisers on a consistent basis for those in need; in addition, the company also sponsors a fund-raising drive of twice every year. Part of the very existence of the firm is predicated on giving back to the community, and as 2014 draws to a close, Ahern & Associates is looking forward to an even more successful 28th year in 2015.

For more information on Ahern & Associates or the software programs available for the trucking industry, interested parties can call 602-242-1030 or visit <u>http://www.ahern-ltd.com</u>.

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About Ahern & Associates, Ltd.

Ahern and Associates is North America's leading trucking and transportation management consulting firm. The skilled consultants at Ahern and Associates specialize in mergers and acquisitions of trucking and logistics companies as well as the restructuring and evaluation of existing carriers that seek to increase operating efficiency and improve profitability. Since 1987, Ahern and Associates has aided hundreds of buyers in the acquisition of trucking and logistics companies throughout the U.S. and Canada as well as assisting many transportation and logistics companies in reducing their overall operating costs and increasing their profitability.

Andy Ahern Ahern & Associates +1 602 242 1030 email us here

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