

## Miami, Florida REALTOR® Wendy Cantfil Earns Her Military Relocation Professional (MRP) Certification

Wendy Takes A Multi- Disciplinary Approach To Provide Buyers And Sellers With The Broadest Personalized Service In Today's Complex Real Estate Industry

MIAMI, FLORIDA, USA, January 12, 2015 /EINPresswire.com/ -- Having spent most of her adult life as a Navy wife, Wendy knows firsthand how important it is for realtors to have a thorough understanding of their military clients and their unique requirements. "I knew that earning my MRP certification would give me special recognition as being best qualified to work with active duty and retired military", she says. "I have a close affinity for military families because I am a part of their world. We share the same values. I respect and understand the challenges they face with frequent PCS relocations."

Wendy was born and raised in the San Francisco Bay area. She received her Bachelor of Arts degree in art history and the humanities from San Francisco State University. Wendy met her future husband Scott while he was an active duty lieutenant stationed at the Naval Postgraduate School in Monterey, CA. Unlike hers, Scott's family had a long history of military and federal civilian service. "When I got married, I did not realize how



dedicated service members were ", she recalls. "I was very naïve about the tremendous challenges, sacrifices, and demands that military members and their families face on a consistent basis."

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I have a close affinity for Military families because I am a part of their world. We share the same values. I respect and understand the challenges they face with frequent PCS relocations." *Wendy Cantfil*  Marriage and graduation brought Wendy and Scott to San Diego where Wendy began a new career as a buyer for the Navy Exchange Retail System. She says, "It was very difficult back then. There was no real support for military spouses in the work place." While new assignments and new places were exciting, that also meant starting over for Wendy every two to three years, both in the work place and in establishing her growing home.

Along the way Wendy and Scott welcomed two sons into the world, born on different coasts not surprisingly. In addition to Monterey and San Diego, her family also called D.C.,

Newport, Alameda, Mayport and Key West home, some more than once. Scott, a naval aviator, eventually retired as a Navy captain. His three commanding officer tours meant Wendy acquired all

the informal, yet important and rewarding responsibilities as a senior officer's wife.

Wendy is extremely proud of the accomplishments of her husband and two sons. Scott continues to serve his country as a civil servant assigned to U.S. Southern Command in Miami. Her oldest, Bryan is a Coast Guard officer stationed in Washington, D.C. As a realtor Wendy has enjoyed working with many Coast Guard families in South Florida. Kevin is a Florida State University graduate who has found his niche in education, recently accepting a leadership position in the D.C. Public School System. "I am so blessed and feel extraordinarily grateful seeing my boys become successful and independent."



In addition to her extensive retail experience and volunteer work, one job piqued Wendy's interest in real estate. Wendy entered a program called Showhomes of America where she used her own furniture and accessories to stage homes that she and her family lived in until they were sold. With her art history background and all her relocation experience, Wendy quickly sold four homes.

Wendy has always been interested in real estate, her mother having been a realtor. Wendy earned her real estate license in 2005 and has never looked back. Real estate capitalizes perfectly on Wendy's interests and background. She works extensively throughout Broward County and northwest Miami-Dade County.

Wendy knows how dedicated our military and their families are. She has lived the same life and shares the unifying values of honor, courage, commitment and integrity. Wendy also knows that being a military family can be very difficult at times. "When you transfer and relocate, this can be especially hard. You lose your sense of community roots. You have to adapt and adjust to a whole new life every time you move. I want to help make that adjustment easier for all the military and retired families that I work with."

For more information about Wendy Cantfil, please visit these websites:

www.FloridaMoves.com/Wendy.Cantfil

http://mvarep.org/profile/WendyCantfil

https://www.facebook.com/wendy.cantfil

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