

FieldOne and Microsoft Sign Strategic Global ISV Agreement

Microsoft and FieldOne Systems Combine Best in Breed CRM with Most Innovative Field Service Management Solution

MAHWAH , NJ, USA, March 16, 2015 /EINPresswire.com/ -- [FieldOne](#), a leading global provider of Field Service Management solutions for the enterprise, announced

today that it has been selected by Microsoft to join its Strategic Global Independent Software Vendor (ISV) Partner Program. This exclusive group consists of the top 1% of the partners in the Microsoft Dynamics ecosystem. Strategic Global ISVs are chosen from the thousands of ISVs in the Dynamics environment based on their product innovations, leadership positions in their respective markets and their potential for growth in large and attractive markets. FieldOne is the only Field Service Management provider in the program.



The FieldOne-Microsoft alliance is a big win for customers, allowing them to acquire cutting edge CRM and Field Service Management solutions - Microsoft Dynamics CRM and FieldOne Sky - in a single, integrated package. FieldOne will work closely with Microsoft on product roadmaps to ensure its products leverage Dynamics CRM to the fullest potential.

"Being at the forefront of innovation in the Field Service space, FieldOne has demonstrated exceptional vision and product depth by fully leveraging the Dynamics CRM platform to deliver its best in class Field Service Management solution," said Bob Stutz, Corporate Vice President of Microsoft Dynamics CRM. "We believe their ingenuity and creativity in providing a complete vertical solution to enterprise Field Service operations will appeal to our broader customer base."

"We are honored to receive such recognition from Microsoft and to join this exclusive group of Microsoft Dynamics partners. We are delighted by what this partnership will mean for our customers and partners globally, and the potential for working more closely with Microsoft to bring an enhanced combined solution to the enterprise," said Ilan Slasky, CEO of FieldOne Systems. "This agreement further strengthens us with Microsoft, its partners and resources, allowing us to deliver the most innovative, comprehensive, and agile Field Service solution available in the marketplace."

As part of this multi-year agreement, Microsoft will promote the FieldOne Sky solution to its sales

teams, partners and customers globally to service the needs of this very large and broad market. As service providers aim to differentiate themselves and delight their end customers, Microsoft and FieldOne will empower mobile workforces to provide better customer experience and improved workforce productivity through innovative Field Service Management. This compliments the broader strategy of providing customers with a suite of solutions ranging from Sales Force Automation, Customer Service and Field Service Management.

FieldOne's cloud-based management solution, FieldOne Sky, is built on the Microsoft Dynamics CRM platform and can be integrated with Dynamics CRM Online, cloud-delivered "software-as-a-service" or SaaS customer relationship management solution from Microsoft, as well as its on-premise version. FieldOne Sky adds Automated Scheduling, Routing, Inventory Management, Mobile Collaboration and Workflow Capabilities, and many other features to those offered in Microsoft Dynamics CRM.

About Microsoft

Founded in 1975, Microsoft is the worldwide leader in software, services, devices and solutions that help people and businesses realize their full potential.

About Microsoft Dynamics

At the heart of every successful business are the people who make things happen. Microsoft Dynamics designs modern business solutions that empower individuals with intuitive tools that allow them to do their best work. Our proactive, easy-to-use business applications adapt to the way people and systems work, enabling businesses to rapidly deploy and be forward-looking in an ever-changing world.

About FieldOne

FieldOne provides state-of-the-art software and services addressing the complex challenges customers face in managing enterprise Field Service organizations. Their software enables companies to provide the most customer-centric and profitable Field Service possible. FieldOne recognized that the disruption driven by Mobility, Cloud, and Big Data required a revolutionary solution designed to harness the capabilities of these technologies and launched FieldOne Sky – the agile platform for intelligent enterprise Field Service Management. FieldOne Sky provides the most comprehensive feature set, an open architecture for simplified integration, flexible deployment options, and on-demand configuration. FieldOne's technology is driving the success of diverse enterprises across a wide cross-section of industries.

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