



With More Than \$20 Million in Annual Sales, Why Hales Global Group Client Decided To Go On Shark Tank

For years, the former Hughes Aircraft executive shunned outside investment and now with the success of winning consulting contracts the story is on video

WASHINGTON, DC, UNITED STATES, May 17, 2015 /EINPresswire.com/ -- The United States government contracting is a very hotspot for professional management [consulting](#) services. In the private sector, management consulting services are experiencing healthy growth. With highly skilled management consultants available to help organizations usher in shifts in technology, organizational structure and business operations best practices, many organizations are viewing management consulting as a way to achieve lofty goals without growing headcount.

In the public sector, Hales Global Group data highlighted nearly 20% growth in project counts from 2012 and 2013 in management consulting services government contracts. The management consulting sector continues to be a growth area for our clients, specifically for those pursuing GSA Schedules. We have always had a large percentage of our customer base in the management consulting services sector and, while it is one of the highest grossing revenues compared to other GSA (MOBIS) Schedule has one of the highest grossing revenues compared to the other GSA schedules and we foresee a continued upward trend in this Schedule and its revenues going forward.

[Management consulting firms](#) should be marketing to the federal government marketplace. Those firms needing help to land management consulting contracts should call on www.halesglobalgroup.com for business development assistance. Both startup, small businesses and Fortune 500 have landed federal government contracts as a result of the work done on their behalf by the folks at Hales Global Group.

Those management consulting firms need to know that federal agencies are looking for help in three areas.

They should focus on short-term [staffing solutions](#), continuously learning & succession planning programs and operational strategy.

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