



Toshiba Industrial ICT Solutions Signs Distribution Agreement with Hansen Technologies

Toshiba to Distribute Hansen's Peaceplus Solution for Energy Providers

MELBOURNE, VICTORIA, AUSTRALIA, June 30, 2015 /EINPresswire.com/ -- Hansen Technologies Limited (ASX: HSN) today announced that Toshiba Industrial ICT Solutions has extended their existing agreement with Hansen to include the distribution of Hansen's Peaceplus customer management and billing solution into the Japanese retail market.

Under the terms of the agreement, Toshiba will partner with Hansen to distribute, implement and support the Peaceplus solution for companies in the deregulated Japanese energy market, which opens in April 2016. As a long term distributor of Hansen's Network Billing solutions in Japan Toshiba will now capitalise on the rapid implementation of best-of-breed business practices that Peaceplus has evolved and refined by servicing the needs of diverse deregulated markets across the world.

"For more than 10 years Hansen and Toshiba have worked together to address the advanced requirements of our Japanese customers," said Andrew Hansen, CEO of Hansen Technologies. "With this new agreement, we bring a proven packaged solution to the deregulating Japanese market, through a time-tested and successful partnership."

Hansen's Peaceplus is a comprehensive and highly scalable end-to-end CIS for utilities, retailers, and network companies. The solution offers extensive functionality that has been proven over 20 years in some of the most challenging deregulated energy markets in the world. It includes all functions required for retailing energy as well as highly configurable features that allow its customers to adapt the system to their unique needs.

"Deregulation in the Japanese energy market poses many technical challenges for billing and customer care systems," says Okada Shunsuke, Vice President, Manufacturing, Industrial and Social Infrastructure Solutions Division. "We chose Peaceplus because it is a proven and robust system that is perfectly suited for this environment. Together with Hansen, we are confident that we can satisfy the needs of all companies looking to participate in the deregulated Japanese market."

About Hansen Technologies

Hansen Technologies (ASX: HSN) is a global provider of customer care & billing, and meter data management software solutions for utilities (electricity, gas and water), pay TV and telecommunications companies. The Hansen family of products, which has grown since 1971, includes: HUB, ICC, NirvanaSoft, Peace, Banner, Utilisoft, and naviBilling. Hansen's unique approach to best-fit solutions leverages its proprietary product sets to develop, deliver, and support high-value solutions for clients in over 40 countries. In addition Hansen also offers outsourcing and facilities management services from purpose built facilities globally. Hansen has offices in the Australia, United Kingdom, USA, New Zealand, China, Argentina, Denmark, Germany and South Africa.

About Toshiba Corporation

Toshiba Corporation, a Fortune Global 500 company, channels world-class capabilities in advanced electronic and electrical product and systems into five strategic business domains: Energy & Infrastructure, Community Solutions, Healthcare Systems & Services, Electronic Devices & Components, and Lifestyles Products & Services. Guided by the principles of The Basic Commitment of the Toshiba Group, "Committed to People, Committed to the Future", Toshiba promotes global operations towards securing "Growth Through Creativity and Innovation", and is contributing to the achievement of a world in which people everywhere live in safe, secure and comfortable society. Founded in Tokyo in 1875, today's Toshiba is at the heart of a global network of more than 590 consolidated companies employing more than 200,000 people worldwide, with annual sales surpassing 6.5 trillion yen (US\$63 billion).

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