



Ahern & Associates, Ltd. Announces Four Clients are Involved in Contracts to Purchase Phase of Acquiring Four Transportation Companies

PHOENIX, AZ, UNITED STATES, July 9, 2015 /EINPresswire.com/ -- Ahern & Associates, the leading mergers and acquisitions consulting firm for the trucking industry, has announced the addition of four more clients recently, adding to an already-expansive portfolio. One client has closed its first transaction Friday, June 25, 2015; this client was a van, over-the-road operation that generated approximately \$32M of annual revenue.



Adding to the aforementioned client, three additional clients in three different types of transportation situations have issued letters of intent or are in the due diligence process. These transactions are expected to close within the next 60-90 days.

When Andy Ahern, CEO of Ahern & Associates, was contacted about the M&A activity in the trucking industry, he indicated that because Ahern is not a business broker or investment banker, processes move much quicker and are much easier because the buyer and seller deal directly with each other.

The buyer and seller conduct their own contract negotiations, and the buyer does his or her own due diligence. It is Ahern that identifies opportunities that meet the criteria of strategic buyers and strategic sellers, and is able to create the environment to achieve both parties' goals and objectives.

At the same time, Ahern & Associates announced that it will be completing its 28th year in business, and 100% of the practice is involved in transportation, logistics and warehousing. 50% of Ahern's business is providing M&A advisory services to clients throughout the United States and Canada.

The other 50% of Ahern's business is assisting owners of trucking and logistics companies with refining their business models, increasing revenue, decreasing operating expenses, and improving profitability. In addition, the firm also assists clients with managing software costing and developing exit strategies, compensation programs, and successor plans. In many instances, Ahern also gets involved in partnership disputes to save clients legal costs.

For more information, interested parties should contact Ahern & Associates via the official website, www.Ahern-Ltd.com or by calling (602) 242-1030.

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About Ahern & Associates, Ltd.

Ahern and Associates is North America's leading trucking and transportation management consulting

firm. The skilled consultants at Ahern and Associates specialize in mergers and acquisitions of trucking and logistics companies as well as the restructuring and evaluation of existing carriers that seek to increase operating efficiency and improve profitability. Since 1987, Ahern and Associates has aided hundreds of buyers in the acquisition of trucking and logistics companies throughout the U.S. and Canada as well as assisting many transportation and logistics companies in reducing their overall operating costs and increasing their profitability.

For more information, please call 602-242-1030 or visit <http://www.ahern-ltd.com>.

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