

Deltapath Announces Japan Office Opening

Deltapath Strengthens Japan Market Position with New Tokyo Office and the appointment of the Industry Veteran, Tomomi Okuda as Country Manager, Japan.

HONG KONG, HONG KONG, HONG KONG, July 6, 2015 /EINPresswire.com/ -- [Deltapath](#), the award-winning provider of innovative unified communications solutions, announces today the opening of a new office in Tokyo, Japan as the company's first official presence in Japan in response to the strong and growing demand. [Tomomi Okuda](#), who joins Deltapath with 14 years of sales and management experience in the unified communications and collaboration

market, is leading the company's effort to serve customers in Japan's thriving market for Deltapath's communication and collaboration technologies.



“Deltapath is excited to have an industry veteran with exceptional experience in the region and an extraordinary track record of success, join us,” said David Liu, Founder and CEO, Deltapath. “Japan is one of the largest markets in Asia Pacific. Through our Japanese presence, we intend to provide strong local support to our global partners and build up our branding and customer marketing in the local market. Okuda-san will further evangelizing the disruptive innovation that Deltapath offers to the region, hiring world class people and establishing a growing partner ecosystem and customer base that will facilitate our next phase of growth.”

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*David Liu, CEO and Founder,
Deltapath*

Industry Veteran Tomomi Okuda Joins Deltapath as Country Manager of Japan

Tomomi Okuda joins Deltapath as the Japan Country Manager and founding employee of Deltapath Japan. Okuda-san has been working for the Unified Communication and conferencing industry since 1989. Okuda-san joined Polycom Inc., a strategic partner of Deltapath, in 2000; and possessed the Country Manager role since 2002 and led the expansion of Polycom's footprint all over Japan, achieving a fivefold increase in revenue in just six year's time. In addition, Okuda-san has helped Polycom to build relationships with major Japanese channel partners and established strategic alliance partnerships with global business enterprises. Prior to joining Deltapath, Tomomi was leading V-cube, the No. 1 web conferencing provider in Japan, in expanding its business globally.

"The opening of Deltapath's Tokyo office is a natural outgrowth of the strong Deltapath customer and partner base we have in Japan," said Deltapath Founder and CEO David Liu. "Under Tom's leadership, Deltapath is well positioned to grow our impact in the region by supporting our customers' strategic initiatives. Deltapath Japan is further evidence of our commitment to building a lasting presence in the Japanese market and to invest in long-term customer relationships."

"It's definitely a great pleasure to be part of Deltapath, which is truly an innovative technology solutions company. I am excited to lead the expansion of Deltapath in Japan and build a talented local team," said Tomomi Okuda. "Deltapath® Video Mobility Controller integrates and unifies all Polycom video devices, routes users to conference rooms from remote locations, authenticates and authorizes users for services, implements call-routing policies, and seamlessly provides features to Polycom users anytime, anywhere, on any device. And this will be one of the major products that we will bring in to the Japan market to target 10,000 existing Polycom customers for video mobility," Okuda-san says.

With Tomomi's experience in the Japan market, Deltapath will develop products capable of both capturing the unique Japanese market and meeting the world's expectations of high Japanese quality standards in future. Deltapath anticipates vertical expansion in the Japan market as it continues to provide UC based business solutions to the large variety of industries.

Details on Japan Office

Deltapath's new Tokyo office is located at 8F Hulic-Kudan Building, 13-5 Kudan-kita, 1-chome Chiyoda-ku Tokyo 102-0073, Japan. Contact the office at phone number +81 03 3230 6633 or email address sales-japan@deltapath.com. For more details of Deltapath Japan, please visit website at <http://www.deltapath.co.jp>

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