

THOMAS VELARDE, LAS VEGAS NEVADA REALTOR® OBTAINS HIS MILITARY RELOCATION PROFESSIONAL (MRP) CERTIFICATION

The MRP Certification Is The Newest Designation From The National Association of Realtors

LAS VEGAS, NEVADA, USA, September 3, 2015
/EINPresswire.com/ -- Thomas Velarde retired from the United States Air Force as a Master Sergeant and began his Real Estate Career in Las Vegas, Nevada.

As a career Military man he says, "I felt the industry was lacking in integrity so I thought that I would be the voice of the Military, the VA and retiree's. I wanted to make sure that they had a great experience in either buying or selling a house and I wanted to assure that they were well versed in what they were getting themselves into."

Tom went to Basic Training at Lackland Air Force Base in San Antonio, Texas as a Dental Technician. Dental Technicians provide a level of care for Military beneficiaries equal to that of civilian dental facilities and their primary duty is to take care of the dental needs of active-duty service men and women.

Tom then went to Korea for one year and returned to Nellis Air Force Base in Nevada. At this time he was the Superintendent of the Dental Squadron and began to specialize as an Emergency Medical Technician (EMT). He says, "Being in the Military was the best decision of my life for me and my family because it gave us a lot of opportunities that we might not have otherwise had."

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Tom's wife, RaeAnn was working in the banking industry in Las Vegas, so they believed that because of that stability, Tom would be assured to return to Nellis Air Force Base after his time in Korea, which is exactly what happened. "I love living in Las Vegas" Tom says, "We can do anything at a moment's notice 24 hours a day! There's so many things to do as a family here – it's more than just the glitz and glamour."

RaeAnn is very proud of her husband and his achievements in both the Military and the Real Estate industry. She says, "Tom is very diligent in everything he does. He pays attention to detail and



educates his clients to make sure they know everything. He always helps them get a better deal. He's very organized and careful not to overextend himself. He gave up everything for the Military and provided constant provision for our family to make sure we were safe and well taken care of. Our kids are very successful and that has a lot to do with Tom's influence."

Because of his commitment to home and family, it was a natural progression for Tom to enter into Real Estate. He says, "I have always been interested in the Real Estate Market so this is my passion. Being a Real Estate Agent is the perfect way to utilize the core values that the Military has instilled in me: 'Integrity first, service before self and excellence in all I do'. There is nothing like the expressions on my clients' faces when they purchase a new home or the excitement they get when I tell them they have an offer on their resale. It's a wonderful and noble profession that I truly enjoy!"

Tom first became aware of the Military Relocation Professional (MRP) Certification when he was talking to some former Agents and someone brought it up. He knew it would be perfect to have in order to get further education and to refresh his knowledge in order to become a better Realtor. "There's not enough information regarding the VA loan," he says, "There's a stigma. It was harder to get appraisals for some reason. So I began to have a lot of my Military clients write a letter about their Military careers including a picture of themselves – and people really appreciated that. It changed things around in the right direction."

Tom works with the prestigious Realty ONE Group which has been named in INC. Magazine's list of fastest-growing companies for the fifth consecutive year. "Being recognized by INC. 500 further demonstrates our commitment to excellence in not only our agents, brokers and staff, but also our dedication to our clients' satisfaction when it comes to buying and selling homes," said Kuba Jewgieniew, CEO and Founder of Realty ONE Group Inc. He emphasized that the accomplishment would not be possible without the quality professionals on the Realty ONE Group team. "Our agents are the best in the game and a force to be reckoned with," Kuba said.

Indeed, Tom is the best of the best. In 2013 he was the Winner of the Brodtkin Group's New Sales Associate of the Year!

Tom's service areas include Las Vegas, Centennial Hills, Desert Shores, The Lakes, Providence, Queensridge, Red Rock, Silverstone Ranch, Summerlin, Sun City, Henderson and surrounding areas.

For more information about "Military Friendly Agent" Thomas Velarde, please visit these important websites:

<http://www.thomasvelarderealty.com/>

http://mvarep.org/profile/ThomasVelarde?xg_source=activity



<http://militarytownadvisor.eyepinch.com/directory/profile.php?realtorID=359>

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