

SARATOGA SPRINGS, NEW YORK REALTOR® JEAN SINGLETON EARNS HER MILITARY RELOCATION PROFESSIONAL (MRP) CERTIFICATION

The MRP Certification Is The Newest Designation From The National Association of Realtors

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[/EINPresswire.com/](http://EINPresswire.com/) -- Jean Singleton, Associate Broker at Ron DiDonna Real Estate & Appraisals increases her level of commitment to the community of Veterans and Active Duty Military by earning her Military Relocation Professional (MRP) Certification.

Jean was born in Bridgeport, Connecticut and went to Morrisville and Houghton Colleges in Upstate, New York, majoring in Journalism and Christian Education. Her father was an Air Force Veteran, History teacher and Principal. He also was a “Military buff” and some of her earliest memories are of listening to him talk about Military campaigns and watching him put together models of the airplanes used by the Military.



“

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Jean Singleton

That love became more personal when her son enlisted in the Marines when he was 18 years old. She says, “One of the key things I learned listening to my son and his buddies in the Military was the number of unscrupulous people who target and take advantage of our Military men and women, so I have an actual need to make their transitions for PCS or from Military to civilian life as easy and stress-free as possible.”

The journey for Jean to get to the place of really being able to help was quite circuitous, but looking back, every turn was adding to her foundation to be a highly proactive, consistent, goal-oriented but still relationship-based Realtor. At an early age she began playing piano and many years later, it was piano and song writing that opened the door for her to attend college at Houghton. Shortly after graduating from college,

Jean began working for the New York Conference of Mayors who created a position on their staff especially for her.

In 1986 Jean married her husband, Ceaser. A few years later she became her Pastor's Secretary and Church Treasurer, and taught music and piano in the church's school.

From there, she then went to work for her brother, Rob, the founder and CEO of a global Executive Recruiting firm. "I loved working there," Jean says, "It was a very high energy and sometimes high tension job, but helping people find a great place

to work is extremely fulfilling. I also enjoyed the research aspect of the work and especially the networking. And it gave me a good taste of helping people through something as stressful as changing jobs - an excellent preparation for bringing families through the extreme ins and outs of buying, selling and moving."

The transition to becoming a Real Estate Salesperson occurred when Jean went to work for Rob's friend, Ron DiDonna, a Real Estate Broker and writer, who needed some help with his books. He encouraged her to get her Real Estate license. It turned out to be the perfect job for Jean, combining her love of internet research and networking with her desire to help families through transitions in their life, and she found Ron DiDonna to be the best teacher she could have, with decades of experience in every aspect of Real Estate. Jean also earned her Broker's license this year and is now Associate Broker at Ron DiDonna Real Estate & Appraisals.

Jean says, "As a Realtor, I have a network of everything for my clients such as home inspectors, lenders, contractors, attorneys and more. It's really the quintessential occupation for someone who loves networking and connecting people."

A large percentage of her clients are Military families, especially those who are relocating to work at the Naval Training Facility at NPTU Ballston Spa (Kesselring) and the NSA-Saratoga Springs or Stratton Air National Guard Base. Jean says, "There's a constant rotation of classes going on at the site and we see a lot of Military members moving in and out of the area."

Jean works with Veterans who are buying and selling their homes and Active-Duty Military who are relocating due to PCS or retirement, whether cross-country, OCONUS or just across town. She was one of the first Real Estate agents in the State of New York to receive her Military Relocation Professional (MRP) Certification. She says, "The MRP Certification is very important to me because it helps to show my commitment to our Military Families."

As well as being a strong advocate for the Military in her work, Jean also volunteers at the Veteran's Miracle Center (VMC) in Albany. The Veteran's Miracle Center's mission is to offer Veterans and active-duty Military personnel real solutions that will enhance their lives. The center provides clothing, personal care and hygiene products, ambulatory equipment, toys for their children and much more. They have specialists available in counseling for personal needs – FREE OF CHARGE – to Veteran's and their immediate household. It's essentially a Free Store for Veterans in need.



In terms of helping her clients to buy, sell or rent their home, Jean is the best of the best. As a member of the Southern Saratoga Chamber of Commerce, she has a plethora of personal connections and a vast network of agents and home sellers. She runs a thorough analysis of all properties and negotiates every deal to get her clients the best price possible using proven methods from her company's 40+ years of experience. Jean is also very internet savvy and markets her clients' homes on nearly 100 Real Estate and social media websites. She also does a radio talk show with Ron DiDonna, Fridays on WDCD called Real Estate Made Simple, and features her listings there. In addition, Jean does videos, print and online Newspaper ads, and features her listings on the only interactive TV home search channel.

Jean's service areas include Ballston Spa, Saratoga Springs, Burnt Hills, Malta, Charlton, Ballston Lake, Glenville, Clifton Park, Colonie, Rotterdam and their surrounding areas.

To learn more about "Military Friendly Realtor", Jean Singleton, and about the communities she serves. Please visit these important sites:

{Video by: Jennifer Scott & Great Scott Productions}

<http://www.techvalleyrelo.com/>

<http://militarytownadvisor.com/directory/profile.php?realtorID=335>

http://mvarep.org/profile/JeanSingleton?xg_source=activity

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