

# Executive Series: Smart Business Owner And Investor Work Shop

*A Neumann & Associates, New Jersey, announced their sixth Executive Series workshop "How To Value And Exit Your Business For Maximum Profit".*

PRINCETON, NEW JERSEY, USA, October 21, 2015 /EINPresswire.com/ -- A Neumann & Associates, New Jersey, announced their sixth Executive Series workshop "[How To Value And Exit Your Business](#) For Maximum Profit".

The event will provide business sellers, buyers and advisors with in-depth knowledge how to value a privately held business and how to properly plan an exit strategy. Topics include:

- Business valuations that withstand negotiation pressures
- What is needed for a valuation and what are key ratios to value a business
- The right professional packages to attract capable, legitimate buyers
- How to qualify investors and which ones to avoid
- How to obtain a solid offer with the best deal structure for yourself
- What to do with Uncle Sam and what to look for in a closing attorney



The event will be held at the Princeton Marriott at Forrestal, 100 College Road, East Princeton, NJ 08540 on Wednesday, November 4, 2015 at 8:45 am to 12:30pm

“

"I am truly surprised how many people attended, and how much interest there was.

Achim Neumann was happy to be able to attend and to share some information with your clients"

*Philip Forlenza, Partner –*

Interested parties should contact Eileen Zengel for registration information. More information can be found here [neumannassociates.com/se-cnj.cfm](http://neumannassociates.com/se-cnj.cfm)

email us here

---

This press release can be viewed online at: <http://www.einpresswire.com>

Disclaimer: If you have any questions regarding information in this press release please contact the company listed in the press release. Please do not contact EIN Presswire. We will be unable to assist you with your inquiry. EIN Presswire disclaims any content contained in these releases.

© 1995-2015 IPD Group, Inc. All Right Reserved.

*Giordano. Halleran & Ciesla*