

ROSEVILLE, CALIFORNIA REALTOR® PHILLIP “WAYNE” HINDMON EARNs MILITARY RELOCATION PROFESSIONAL (MRP) CERTIFICATION

ROSEVILLE, CALIFORNIA, USA,
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-- Phillip “Wayne” Hindmon is a Real Estate agent at Coldwell Banker Residential Brokerage in Roseville, California. He has a Bachelor’s Degree in Industrial Technology with a dual major in Management.

Wayne was born at Fort Leonard Wood, which is a United States Army installation located in the Missouri Ozarks. Wayne is the 8th son in a family of 9 kids. He has 3 brothers and 5 sisters. Wayne’s father, Wilford Hindmon, was in the Army and his parents divorced when he was just 10 years old. His mother remarried Army Sergeant Major Raymond Gillespie and the family moved to Fort Leavenworth, Kansas before transferring to Texas, then overseas to Germany where they spent 6 years.



Raymond then had orders to report to Colorado Springs, Colorado, then to Texas and back to Germany for 3 years before relocating to Taipei, Taiwan for 3 years when Wayne was a teenager. He says, “I loved Taiwan. The education was by far the best education I’d ever had and it was an American school. I met my first girlfriend there

whose family was also in the Military. Taiwan was a great place to grow up and the experience was incredibly valuable to my career. Being in that environment, in that culture seriously changed my life. It taught me the value of communication because you don’t have to know the language of another country in order to communicate.”

“

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Phillip “Wayne” Hindmon

The family transferred to The Presidio of San Francisco which is a former Army installation in California. Wayne worked on the Base for the Army Base Exchange. It was there that he met his wife, Caryol, whose father was also stationed there,

and they got married on the Base. Shortly thereafter, they moved to Marin and Wayne worked for Hewlett-Packard for 10 years doing semi-conductor manufacturing.

In his 13 year marriage to Caryol, they had 3 beautiful girls; Michelle, Eva and Nicole whom he affectionately calls his “3 men” because there were no boys in the house. After their divorce, Wayne went to work for J.D. Uniphase for 12 years. He later remarried his wife Maria, who was from the Phillipines and after 3 years he was able to bring her 3 sons to the United States and they moved to Roseville, California.

Wayne says, “I had an epiphany where I realized that I didn’t want to be in a job where I was being laid off every 10 years due to the jobs being transferred offshore, so I decided to get into Real Estate. It seemed like a lot of fun and I would be able to manage my own time. I knew Realtors who were in the business and it seemed like I’d be good at it and enjoy it.”

Much to his dismay, Wayne’s first year in Real Estate was not as good as he thought it would be. He wasn’t making any money and lost his house to foreclosure and he couldn’t get unemployment because he was an independent contractor. But, he had to go on because he had a family to support. He was forced to file bankruptcy. He says, “It was actually one of the best things that has ever happened to me. The banks wouldn’t let me do a short-sale and bankruptcy was the only way out. I knew there was money to be made in Real Estate and this gave me financial freedom because I had no financial obligations at that point. Eventually I became very successful and have been the top producer in my company for the past 9 years.”

Wayne is in the Honor Society at Coldwell Banker, holding a Diamond Designation, which translates into over 4 million dollars in sales. He is also Short Sales and Foreclosure Resource (SFR) Certified and a member of the Master’s Club, Zip Realty president’s Club and the Century Club.

Wayne has a deep affinity for the Military. Having grown up in a Military family, he also has 2 brothers also served our country.

Wayne found out about the Military Relocation Professional (MRP) Certification through the California Association of Realtors. “I wanted to get this certification out of respect for the Military and my family members who dedicated themselves to service. You don’t have to serve in the Military to serve the Military. My brothers are now paying the price – physically and emotionally – because of all that they went through. I respect everyone who has been in the service because most people may never understand the lifelong ramifications of what serving our country entails.”

The closest Military installation to Wayne is Beale Air Force Base. The host unit at Beale is the 9th Reconnaissance Wing (9 RW) assigned to the Air Combat Command and part of Twelfth Air Force. The 9 RW collects intelligence essential for Presidential and Congressional decisions critical to the



national defense. To accomplish this mission, the wing is equipped with the nation's fleet of U-2 Dragon Lady, RQ-4 Global Hawk unmanned aircraft, and the MC-12 Liberty reconnaissance aircraft and associated support equipment. The wing also maintains a high state of readiness in its combat support and combat service support forces for potential deployment.

Wayne's mother and stepfather retired to Yokota, Japan where his mother died. They both now reside in Arlington National Cemetery, which is a renowned United States Military cemetery in Arlington, Virginia. His father is buried at the Southern Nevada Veterans Memorial Cemetery near Las Vegas.

For more information about Phillip "Wayne" Hindmon, please visit these important websites:

<http://waynehindmon.cbintouch.com/>

<http://militaryfriendlyagents.com/waynesweb>

http://mvarep.org/profile/WayneHindmon?xg_source=activity

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