



# New American Funding Appoints Walt Nally as Regional Builder Sales Manager

*New American Funding today announces they have appointed Walt Nally as their Regional Builder Sales Manager for the West Los Angeles area*

TUSTIN, CA, USA, December 8, 2015 /EINPresswire.com/ -- [New American Funding](#), a national mortgage banker, today [announces](#) they have appointed Walt Nally as their Regional Builder Sales Manager for the West Los Angeles area. New American Funding's Builder Division was established in 2012. This specialized division of home loan financing allows loan officers, borrowers, and builders the ability to work together throughout the new home construction loan process.

Nally has over 26 years in the industry, a career he began as a loan officer in Brentwood, CA, which ultimately led him to specialize in financing for new home construction. Nally has held previous management positions with MetLife, Bank of America and Wells Fargo. In his role with New American Funding, Nally aims to help the company become a preferred lender for newly constructed condominiums.

"I predict that there will be a push into Urban Infill development. Primarily, For Sale Housing, as many feel rents have peaked out. Quite frankly, people are tired of commuting; they want to live close to work. I believe they are willing to pay more for that luxury. If we position ourselves for that growth, we will do very well in the years to come," Nally said.

Nally is excited to become a part of the New American Funding team and is particularly impressed with the company's leadership.

"They seem to really care about what they are doing, care about their workers. The staff is very knowledgeable and management is very transparent. You don't get a lot of that from other organizations," commented Nally.

## About New American Funding

New American Funding is a Fannie Mae, Freddie Mac and Ginnie Mae Direct Seller/Servicer, FHA Direct Endorsement and VA Automatic mortgage lender. The company is licensed in multiple states across the nation, has over 90 branch locations and offers a variety of purchase home loan and refinance loan options, including, Conventional, FHA, Cash Out, Fixed Rate and Adjustable Rate Mortgages, VA, HARP 2.0, Jumbo, and Reverse Mortgages.

Press release courtesy of Online PR Media: <http://bit.ly/1OObiSD>

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