

Sparling Instruments Partners With Edwards Equipment, LLC: Extending Product Reach To Oklahoma

Sparling Instruments has teamed up with Edwards Equipment, LLC to provide customers in Oklahoma with extensive sales support and repair for flow meter products.

EL MONTE, CALIFORNIA, USA, March 8, 2016 /EINPresswire.com/ -- Sparling Instruments has inked a deal with [Edwards Equipment, LLC](#), which will bring Oklahoma customers not only full-scale sales support, but also service and on-site repair of Sparling's flow meters. This opens a significant new territory for Sparling products and offers customers an unprecedented level of support.

Edwards Equipment, LLC is a manufacturers' representation firm which deals in water and wastewater installations and equipment in Oklahoma. Founder and President Sonny Edwards brings unique perspective and value to the partnership; before working as a manufacturer's representative, Edwards spent 22 years operating, maintaining, and managing wastewater treatment facilities. Since 2007, Edwards has worked as a manufacturers' representative, opening Edwards Equipment in 2013.



"Sparling has long been the leader in measuring flow in the water and wastewater field. They have proven for over 30 years to have the kind of longevity end users have come to rely on especially based on today's declining economy. As for us in Oklahoma, the number one feature Sparling offers is the ability to build their meter tubes onsite. They can custom build their tube to fit your customers existing installation, which helps when retro fitting. The second most important feature is the EEPROM, it gives us a tremendous advantage in the market. I am starting to see more engineers specifying in Sparling's meters," said Sonny Edwards, Founder and President of Edwards Equipment, LLC.

Sparling Instruments manufactures the [TigermagEP](#)™ electromagnetic flow meter line, along with their proprietary lines of [propeller](#) and vortex flow meters and positive displacement meters at their ISO-9001:2008-certified factory and design lab in El Monte, California. Each and every meter is tested and certified in Sparling Instruments' state-of-the-art flow lab.

"We're very proud because Sparling didn't have this kind of representation in this region before. Because of Sonny's experience running a wastewater treatment facility, he and his team are well-qualified to service, troubleshoot, and repair our meters on-site. That means that our customers in this area don't have to send the meter back to Sparling for repair; Edwards Equipment can take care of it right there and then. Sonny knows Sparling's market very well. I think he's going to do a very good job for our Oklahoma customers," said Yosufi Tyebkhan, President of Sparling Instruments.

About Sparling Instruments:

Sparling Instruments was founded in 1912, by Ray W. Sparling, and began building its reputation manufacturing propeller meters for irrigation, water distribution, and wastewater plants. Over the years, Sparling's mission to serve process measurement markets with robust and accurate flow and level instruments has led the company to adopt innovations such as electromagnetic flow meters and to adopt manufacturing standards such as ISO 9001, which ensures excellent quality in all of their products.

Press release courtesy of Online PR Media.

Yosufi Tyebkhan, President
Sparling Instruments
626-899-4553
email us here

This press release can be viewed online at: <http://www.einpresswire.com>

Disclaimer: If you have any questions regarding information in this press release please contact the company listed in the press release. Please do not contact EIN Presswire. We will be unable to assist you with your inquiry. EIN Presswire disclaims any content contained in these releases. © 1995-2018 IPD Group, Inc. All Right Reserved.