



Sparling Instruments Joins Forces With Advanced Process Solutions For Sales Support In Plains States

Sparling Instruments partners with Advanced Process Solutions, Inc. to offer sales support of Sparling products in areas throughout the plains states.

EL MONTE, CALIFORNIA, USA, March 14, 2016 /EINPresswire.com/ -- [Sparling Instruments](#) now offers sales representation for industrial, municipal, and agricultural customers in areas throughout Minnesota, North Dakota, South Dakota, Nebraska and Iowa, through its partnership with [Advanced Process Solutions, Inc.](#) This new collaboration brings full sales support of an authorized representative to many more customers whose systems require Sparling Instruments flow meters.

Advanced Process Solutions, Inc. (APS) is headquartered in Plymouth, Minnesota, and has branch offices in Duluth Minnesota, and Bismarck, North Dakota. APS serves as the exclusive manufacturers' representative for more than 30 global brands in the region. APS specializes in fields that require valves, actuation, controls, measurement, and instrumentation for liquid process systems. For clients as diverse as food processing, power, and water treatment plants, APS has built a solid history of providing successful solutions to challenging liquid process situations.

"We at Advanced Process Solutions are excited to represent Sparling Instruments in our market area. In previously competing with Sparling Instruments we have always known them to be a manufacturer of high quality products. Sparling flow metering products fit nicely into our marketing strategy, enabling us to be a complete solutions provider for our customers' flow measurement challenges," said Tom Mackin, CEO and President of Advanced Process Solutions.

Sparling Instruments is a leading manufacturer of fluid flow meters, which are the result of more than 100 years of American engineering and innovation. Sparling's [TigermagEP](#)™ electromagnetic flow meters are now NSF-61 certified safe for potable water applications, and all of Sparling's products are manufactured to exacting ISO-9001: 2008 standards.

"We're pleased to announce our new partnership with Tom Mackin and his team at Advanced Process Solutions, Inc. This makes Sparling Instruments meters available to customers in several states and areas where our sales coverage had been lighter in the past. We're able to offer more support to more customers in these areas, now. It's a win for customers and a win for both of our companies. APS has many years of experience in representing similar products, and they're well positioned to increase sales in these markets. I feel our customers will be in good hands with the expertise APS has to offer them," said Sparling Instruments President, Yosufi Tyebkhan.

About Sparling Instruments:

Sparling Instruments was founded in 1912, by Ray W. Sparling, and began building its reputation manufacturing propeller meters for irrigation, water distribution, and wastewater plants. Over the years, Sparling's mission to serve process measurement markets with robust and accurate flow and level instruments has led the company to adopt innovations such as electromagnetic flow meters and to adopt manufacturing standards such as ISO 9001, which ensures excellent quality in all of their

products.

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