



Marcus & Millichap's Chicago Healthcare Real Estate Group Launches Website Healthcarerealestate.com

Owners, investors and operators in the healthcare real estate sector have a new online resource for accessing the services and information the group offers.



CHICAGO, IL, USA, May 9, 2016 /EINPresswire.com/ -- Marcus & Millichap's Chicago [Healthcare Real Estate Group](#) announces the [launch of a new website](#) on May 6, 2016. The site will act as an extension of the services, information, and opportunities already provided to clients by [Gino Lollo](#) and Scott Niedergang, who lead the firm's Chicago Healthcare office.

The Chicago Healthcare Real Estate Group of Marcus & Millichap arranges the sale of investment properties on behalf of physicians, partnerships, major institutions, developers and hospitals systems. The team engages in an extensive discovery and analysis process to create an integrated marketing strategy based upon clients' goals and objectives. Lollo and Niedergang also co-lead the firm's Institutional Property Advisors (IPA) Medical Office division. Lollo and Niedergang's development of Healthcarerealestate.com has been driven by their commitment to continuously improve on the services they provide to past, current and future clients.

"Our team has a tremendous amount of experience and knowledge in the healthcare real estate sector. As a result of this experience, we have developed a deep understanding of the complexities associated with this niche marketplace. Healthcarerealestate.com will further help us interface with owners, investors and operators, and ultimately function as a conduit to our services, information and opportunities," said Gino Lollo, Senior Director, Healthcare Real Estate Group.

"Our team's online presence has been expanded in an effort to help the healthcare real estate marketplace better understand our process, track record, credibility, and expertise in adding significant value when consulting owners of medical properties," said Scott Niedergang, Senior Director, Healthcare Real Estate Group.

To learn more about Marcus & Millichap's Chicago Healthcare Real Estate Group and to experience the new site, visit <http://www.healthcarerealestate.com/>.

About Marcus & Millichap (NYSE: MMI)

With over 1,600 investment sales and financing professionals located throughout the United States and Canada, Marcus & Millichap is a leading specialist in commercial real estate investment sales, financing, research and advisory services. Founded in 1971, the firm closed over 8,700 transactions in 2015 with a value of approximately \$37.8 billion. The company has perfected a powerful system for marketing properties that combines investment specialization, local market expertise, the industry's most comprehensive research, state-of-the-art technology, and relationships with the largest pool of qualified investors. To learn more, please visit: www.MarcusMillichap.com

About Institutional Property Advisors (IPA)

With a network of senior-level investment advisors located throughout the United States, Institutional Property Advisors (IPA) is qualified to meet the needs of institutional and major private investors. IPA's combination of real estate investment and capital markets expertise, industry-leading technology, superior support services and acclaimed research offer customized solutions for the acquisition and disposition of institutional properties and portfolios.

www.IPAusa.com

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