



Broadline Solutions Selects Ecessa for SD-WAN Offering

MINNEAPOLIS, MINNESOTA, UNITED STATES, June 14, 2016 /EINPresswire.com/ -- [Broadline Solutions](#), a master agency specializing in cloud, colocation and connectivity, today announced a strategic partnership with [Ecessa Corporation](#) to provide business networking solutions that improve cloud and Internet performance and eliminate network outages. Ecessa's range of on-premise wide area network controllers complement the unified voice and data communications solutions Broadline currently provides.

Ecessa appliances leverage multiple communication links to eliminate Internet downtime and ensure uninterrupted access to data center and cloud-based applications. The technology ensures optimal performance of real-time applications, including Citrix, Voice over IP (VoIP), Virtual Desktop Infrastructure (VDI) and cloud-based systems, which are vulnerable to service issues such as latency, jitter and line failure.

"We selected Ecessa because they are a specialized, best-in-service provider that will save our clients time and money by strengthening their network infrastructure and providing redundant connections to the cloud and Internet," said Wade Acheson, Principal at Broadline Solutions. "We recommend redundant networks for our customers, because it's the smart thing to do. Not only do clients get peace of mind that their network will always be available, they get additional bandwidth that's usable all the time. This has become both practical and affordable thanks to providers like Ecessa. Their technology makes coax and other public Internet services viable for business networks." Among the drivers for rising bandwidth needs are cloud-based applications, UCaaS, Voice over IP, and business continuity and disaster recovery (BC/DR) solutions.

Ecessa wide area networking technology ensures business continuity for small businesses with one location as well as enterprises and multinational organizations with geographically dispersed branch offices. The company's software-defined wide area network ([SD-WAN](#)) offering, WANworX™, links multiple business locations into one seamless, highly available network, using any available carrier services, and can reliably supplement existing MPLS networks with low cost broadband services.

"SD-WAN is a game changing technology that will significantly impact the market. We're leading this change with our clients to lower their costs and improve service," said Acheson. "Ecessa has the product line and scalability to serve our small and mid-market customers with the entry level Ecessa Edge and take it all the way through the enterprise with SD-WAN. Their engineers are forward thinking and their products are leading edge. Ecessa has proven to be an industry leader in wide area networking. Ecessa also delivers the level of support we expect at Broadline."

"Ecessa is partnering with companies that have the vision and focus to be successful," said Eric Brooker, Vice President of Sales and Marketing at Ecessa. "The power of SD-WAN for channel partners is being able to provide any type of network their clients need. Broadline's strength in provisioning multiple services from multiple providers for businesses in distributed locations and provide project management matches our model for success."

About Ecessa Corporation

Ecessa designs and manufactures networking hardware and software that provides constant and seamless network connectivity for businesses. The company's line of WAN controllers has over 10,000 field installations. Ecessa Edge™, PowerLink™, ClariLink™ and WANworX™ controllers enable organizations of all sizes to use any type of private or public network bandwidth to reliably run their Internet and cloud-based applications, connect their offices worldwide and distribute traffic among a fabric of multiple, diverse WAN links, ensuring business continuity by removing bottlenecks and eliminating network downtime. The company's SD-WAN technology optimizes Never Down™ performance of business-critical applications, aids in lowering IT costs, and makes it easier to provision, maintain and support business networks and the applications that run over them. For more information, call 800.669.6242 or visit <http://www.ecessa.com>.

About Broadline Solutions

Founded in 2002, Broadline Solutions is a master agency focused on helping businesses across the U.S. with their cloud, colocation and connectivity needs. With clients in enterprise, retail, healthcare and a range of other industries, Broadline acts as an advocate to manage pricing, contracts, product selection, network design consulting, post-sales support and business continuity. For more information, call 763.235.2000 or visit <http://broadlinesolutions.com/>.

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