

SCOTUS Ruling on SDVOSB / VOSB Companies Serving the Dept of Veterans Affairs

Medical-equipment and medical-device companies interested in expanding their business with the Department of Veterans Affairs through SDVOSB partners.

CHICAGO, ILLINOIS, UNITED STATES, June 16, 2016 /EINPresswire.com/ -- [Medical-equipment](#) and [medical-device](#) companies interested in expanding their business with the Department of Veterans Affairs have new procurement opportunity with [SDVOSB](#) companies due to the recent ruling by The Supreme Court of The United States (SCOTUS). Your products can be purchased first, ahead of your competition and dramatically shorten your sales cycle when you partner with an SDVOSB company doing business with the VA

because of Public Law, 109-461 and this ruling.

The ruling directs the VA to give highest preference to veteran-owned businesses when procuring all contracts for goods and services. This prioritizes SDVOSB companies ahead of FSS, GSA, BPAs, GWACs, IDIQs, National Contracts and all other contracting vehicles.

The law gained exposure in 2012 when the plaintiff, Kingdomware Technologies Inc., protested a contract award, citing PL 109-461 as the basis.

Experts in healthcare delivery across the nation expect to see significantly improved access to innovative technologies in the Department of Veterans Affairs as a consequence of this ruling. It is expected that improved health outcomes will result in many therapeutic specialties due to the introduction of novel and proven medical-equipment and medical-devices by innovative small companies that partner with similarly minded SDVOSB companies.

Previously, innovative companies had a massive disadvantage when competing with large companies already under contract & entrenched across the VA locally, regionally and nationally. Last week's SCOTUS ruling evens the competitive playing field for small businesses when they partner with established and proven SDVOSB companies specializing in federal medical supply & distribution.



Centered by Patient Care, Driven by Innovation



Veterans Serving Veterans

WHAT DOES THIS MEAN FOR YOU?

Your products can be purchased first, at the head of the line and shorten your sales cycle when you partner with an SDVOSB company because of this ruling!

This landmark decision represents a huge opportunity for all veteran owned businesses and their strategic partners. It sets a precedent for procurement priority for SDVOSBs & VOSBs for the Department of Veterans Affairs. Importantly, this breaks down barriers for introducing and expanding medical-device and medical-equipment innovation in the Department of Veterans Affairs.

HCS-MEDICAL, A Tosa Trio, LLC and Certified SDVOSB Company

As subject matter experts with federal

healthcare delivery, procurement processes and product delivery, HCS-Medical is ideally positioned to help medical-device and medical-equipment manufacturers expand their business in the Department of Veterans Affairs.



I expect that the Kingdomware decision will prove a major boon to SDVOSBs and VOSBs, ultimately resulting in billions of extra dollars flowing to veteran-owned companies.
Attorney Steven Koprince

HCS-Medical, a credentialed SDVOSB, welcomes inquiries from medical-device and medical-equipment manufacturers interested in learning more about this landmark ruling and how we can help your company expand its business in the Department of Veterans Affairs.

We also work extensively with other federal healthcare agencies including the DOD, IHS, PHS, National Laboratories and Federal Prison systems and look forward to working with you!

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<http://www.scotusblog.com/2016/06/opinion-analysis-unanimous-court-hands-victory-to-veterans-in-contracting-dispute/>

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