

Linda Barnette Joins MD Johnson Inc. as Principal and Manager of West Palm Beach Office

WEST PALM BEACH, FLORIDA, USA, October 4, 2016 /EINPresswire.com/ -- MD Johnson Inc. is proud to announce that they have added [Linda Barnette](#) as a firm Principal and Manager of the firm's West Palm Beach, Florida offices. Ms. Barnette is responsible for executing transactions, valuation services, and intermediary services on behalf of the firm's clients. Linda's acute sales acumen coupled with her in-depth knowledge of the auto industry has been known to "reach the unreachable" within the automotive industry and has proudly developed strong relationships with most of the top 125 dealer groups in North America. With the help of these influential relationships, Barnette was able to hone her skills as a "rain maker"; that is cultivating, negotiating, and closing deals. Her ability to structure and complete transactions within the industry set her apart, leading her to achieve one of the largest portfolios of dealership facility design and construction projects across all franchises nationally. She developed the Dealer Image Implementation Report known as "DIIR", while advising Chrysler on assisting dealers



looking to acclimate to image compliance programs.

Her forward thinking and power of presence enabled her to become an organized, effective, and compelling nationally recognized keynote speaker at Automotive Conferences, such as the New York Auto Show and Women in Automotive to name a few. [Mark Johnson](#), President of MD Johnson Inc. said, "In addition to Linda's portfolio and deep relationships, her ability to understand deal chemistry and what matters most to dealer principals makes her an outstanding asset to our firm, our team members and especially our clients."

Early in her career, Barnette directed 1200 employees, where she was responsible for operations, logistics, budgeting, engineering, and planning. Later Barnette led the development of dealership renovations and new construction for many of the top automotive groups, in her role as VP for AutoBuilders. Linda also founded the premier automotive networking event, The Automotive Strategic Roundtable Forum, which she continues to facilitate.

[Download her bio and VCARD here:](#)

Ms. Barnette can be reached at: linda@mdjohnsoninc.com

MD Johnson, Inc. is the premier US provider of automotive dealership buy sell, financial advisory and automotive succession planning services. The firm advises dealers, both public and private on the purchase, sale, analysis, succession and valuation and restructuring of automobile dealerships, dealership platforms as well as dealership real estate through their wholly owned real estate entity, MDJ Realty Inc and is fully licensed and insured. The firm represents clients nationwide supporting their buy sell activities and has advised on nearly 5 Billion dollars in transactions throughout the US, Canada and South America exclusively through M D Johnson Inc. and MDJ Realty Inc.

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