

ULTIMATE TEAM SUMMIT LOOKS TO CHANGE THE SCOPE OF REAL ESTATE

A revolution designed to raise the bar for the entire industry.

TORONTO, ONTARIO, CANADA, October 11, 2016 /EINPresswire.com/ -- Kathleen Black is the leader of a revolution. She is bringing you the Ultimate Team Summit, and it will be spectacular. Top producing team leaders, salespeople, and brokers are getting together to help professionalize the Real Estate industry. This is the event promoting the learning, sharing, and collaborating of tools, systems, and ideas to achieve success. The goal of the event is to provide proven solutions and a guide to implementing them into your business in order to help provide better service and better options to the public.



This event is taking place in Niagara Falls, Ontario from November 9th (10am) to November 11th (3pm), 2016. Each day has sessions for everyone: administration, sales representatives, team leaders, team members, brokers, and more. This event is for EVERYONE in Real Estate. Get your tickets today, before they sell out at <u>Kathleenspeaks.com</u>.

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Kathleen Black

This event is about bringing together years of experience, providing options on how to create a business of substance, achieving your success with a holistic approach, and providing a superior level of service at all times.

Kathleen Black had two things in mind as she created Kathleen Black Coaching & Consulting (KBCC). First, she saw that in this female dominated industry, there were no major female coaching leaders, and that was not acceptable. Second, she wanted to bring a positive mindset to the word

TEAM, "For far too long, too many people have sneered at the word 'team'." Kathleen explained, "In order to have success, the team you are a part of needs to work together in order to create a positive experience for your clients. A so called 'Independent Real Estate Salesperson' doesn't do it alone; they have a broker, reception staff, mortgage people, sign installers, home stagers...Everyone is a part of a team. How you work with that team defines your success and your ability to leverage that team controls the level of success you can, ultimately, achieve."

With this in mind, Kathleen and her team have created the Ultimate Team Summit; a collaborative environment full of proven systems, proven results, and hands-on training. It is billed as a year's worth of coaching in three days!

When speaking of the event, Andy Herrington Director of Coaching for KBCC said, "We are able to share more at this event because it isn't limited to only how a single team has become successful, but how the hundreds of teams we have personally coached over the past eight years have found their own success."

Andy continued with, "This event is the ultimate learning environment for anyone looking to improve their business and create the life of their own dreams, not someone else's!"

About Kathleen Black Coaching & Consulting Inc.

We apply an understanding that personal and professional development are linked, and required to reach top levels of achievement. This helps business owners, and their teams, reach a level of achievement by production, or income, rarely achieved in the real estate world. All of this while living a life of harmony between their business and personal lives.

With a BA in Psychology, certifications in ABNLP NLP Practitioner, NLP Coach, Human Potential Energetic Life Map (TM), DISC Trainer's Certification, and more, we offer a unique spectrum of skills to adapt to your needs, and take your training to the next level.

Kathleen Black Coaching & Consulting has helped build systematized single or dual agent teams, small boutique teams, and powerhouse Mega Teams.

OUR CLIENTS SELL ANYWHERE FROM 5 to 153 TIMES THE AVERAGE REALTOR! THE RESULTS SPEAK FOR THEMSELVES.

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