

New Way Search Partners Software Sales Recruiters Celebrates 10 Years In Business

During that time the software sales recruitment company has placed over 500 candidates in sales and sales leadership positions in the U.S. and Canada.



DOWNERS GROVE, IL, USA, December 19, 2016 / EINPresswire.com/ -- New Way Search Partners, a Chicago-area based [software sales recruitment](#) company, is celebrating 10 years in business in 2016. The company recruits quality sales people for software businesses of all sizes and at all stages of the business life cycle from software sales start-ups to established billion-dollar software companies. Since 2006, New Way Search Partners has secured over 75 software companies as recruiting clients and placed more than 500 candidates in positions across all business verticals in the United States and Canada.

"We've had a fantastic ten years in business and have developed some very strong relationships with candidates and with clients. Both clients and candidates appreciate our seamless approach to recruitment and placement, which is a hallmark of our service. We operate as an extension of the client's own sales recruitment team," noted Ted Cruse of New Way Search Partners (www.newwaysearch.com).

New Way Search Partners has grown year over year and enjoyed record income performance in 2016. The [software sales recruiters](#) help place candidates in all types of [software sales jobs](#) including: sales, sales leadership, pre/post sales, consulting, services, and channel account management positions. They have an above industry average candidate retention rate and enjoy strong client and candidate loyalty.

"New Way Search Partners has been a strategic recruiting partner of ours for several years. They have sourced high quality candidates at all levels and have consistently delivered a high-quality recruiting experience for Tripwire. New Way Search Partners has a strong understanding of our hiring requirements and has grown into a strategic extension of our sales recruiting process," noted David Dickison, Vice President World Wide Sales for Tripwire Software.

One of the most unique aspects of New Way Search Partners is the fact that every partner has spent their entire career in software sales and management prior to joining the firm. Taken together, that is over 50 years of software sales, recruiting, and hiring experience just at their executive management level.

To learn more about New Way Search Partners and their process or to view current job openings, visit www.newwaysearch.com.

About New Way Search Partners: New Way Search Partners is a software sales recruiting and placement firm located in the western suburbs of Chicago. They work as a strategic partner to software companies of every size to place candidates in all types of software sales jobs including: sales, sales leadership, pre/post sales, consulting, services, and channel account management positions.

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