

LAFFEY REAL ESTATE RECOGNIZES 2016 TOP BROKERS

Award Recipients Close over \$4 Billion

GREENVALE, NEW YORK, UNITED STATES, December 27, 2016 /EINPresswire.com/ -- Laffey Real Estate, one of the top residential brokers in the region, announced its 2016 year-end award recipients during the firm's annual Holiday celebration at Carlton on the Park.

The 2016 award honorees received recognition from the 300+ attendees in a filled to capacity ballroom, "We are incredibly proud of our agent's success and accomplishments this year. These well-deserved awards are a reflection of the dedication and service quality they provide to real estate customers," explained [Philip C. Laffey](#)/Principal Laffey Real Estate. "They set an exceptional example for new agents getting into the business of real estate that hard work and the entrepreneurial spirit is alive and well."



Pictured Bettie Meinel, Michelle N. Cohen, Mark T. Laffey

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Philip C. Laffey/Principal

Hasmukh Shah, Licensed Associate Real Estate Broker - Bellerose Office with total sales volume of \$52.1 Million;
Kathleen Myers, Licensed Associate Real Estate Broker – Westbury Office with total sales volume of \$51.1 Million

Highlights of the 2016 Laffey Real Estate awards are:
2016 Hall of Fame Recipients – Entrance into this elite group is based on specific criteria of at least 10 years in Real Estate and accumulate at least \$50 Million in cumulative sales volume. Since 2014, the year the award was first offered, the 32 award recipients have closed over \$3,774,876,000 in total sales volume. This year's honorees include:

Katy Anastasio, Licensed Associate Real Estate Broker – Huntington/Northport Office with total sales volume of \$61.4 Million;
Allison Platt, Licensed Associate Real Estate Broker - Great Neck Office with total sales volume of \$58.7 Million;

2016 Top Overall Company Honorees – Each year two recipients are recognized for their exemplary

performance in achieving the top honors for total sales volume and total number of units in the year. The firm is pleased to recognize:

[Michelle N. Cohen](#), Licensed Associate Real Estate Broker - #1 Top Producer Overall Company Diamond by Volume Award in excess of \$38.6 Million for 2016. Michelle has been a consistent top producer in the Laffey Organization and counts at least two dozen of the coveted highest honors to her credit.

[Barry Paley](#), Licensed Real Estate Salesperson – #1 Top Producer Overall Company Diamond by Units Award with 58 units. Paley was able to parlay his years in the garment industry into a successful real estate career right from the beginning. With under a decade in real estate, Paley has received this honor numerous times since his career in real estate started in 2005.



Pictured Bettie Meinel, Barry Paley, Mark T. Laffey

2016 Shining Star Recipients – Recipients of the Shining Star have been in real estate under two years, experienced an extraordinary increase in results in overall production and demonstrated an exceptional knowledge of sales, marketing and customer service. This year the honorees are:

James Gavin, Licensed Real Estate Salesperson/Manhasset - Shining Star 2016 - James embodies the 21st Century Realtor. He recognizes how buyers and sellers of residential real estate search for homes in today's virtual environment and capitalized on the tools to achieve success. 2016 saw a doubling of James' sales volume to \$8.8 million from \$3.7 million in 2015.

Charles Perez, Licensed Real Estate Salesperson/Port Washington - Shining Star 2016 – Charles demonstrates a willingness to 'go anywhere for anyone' in an effort to provide an exceptional experience for his customers. He recognized that in order to maximize sales, he would become a font of information about a wide array of local markets as opposed to concentrating on one or two niche markets. The efforts were rewarded with a doubling of sales volume in 2016 to over \$4.7 Million.

2016 Rookie of the Year Recipient – Award winners are new to real estate and must be in the business one year or less. They must also demonstrate exemplary knowledge of the markets; have a developing track record of success and increasing sales production.

Bradly Barnett, Licensed Real Estate Salesperson/Syosset & Brookville - Rookie of the Year – Bradley entered real estate with over 30 years in the garment industry. Mentored by his colleague and friend Barry Paley, Barnett was able to parlay his business experience into a burgeoning enterprise. Closing out the 2016 year with over \$13.5 million in total sales volume, he has laid the groundwork for an outstanding career in residential real estate.

2016 Top Producers by Office Recipients – Award winners are based solely on achieving the highest total sales volume for the period.

Hasmukh Shah Licensed Associate Real Estate Broker – Bellerose Office, Licensed Residential Real

Estate Salesperson, 2016 Top Producers by Office closed over \$8.9 Million in annual sales volume in 2016

Gross/Lau Team - Ira Gross, Licensed Associate Real Estate Broker and Tim Lau, Licensed Real Estate Salesperson, Brookville Office, Licensed Residential Real Estate Salesperson, 2016 Top Producers by Office closed over \$16.9 Million in annual sales volume in 2016

Sandeep Shrivastav, Licensed Associate Real Estate Broker – Top Producer Corporate Services Division, Licensed Residential Real Estate Salesperson, closed over \$14.0 Million in annual sales volume in 2016

Nancy Moinian, Licensed Associate Real Estate Broker – Top Producer Great Neck Office, Licensed Residential Real Estate Salesperson, closed over \$19.2 Million in annual sales volume in 2016

Michelle N. Cohen, Licensed Associate Real Estate Broker – Top Producer Greenvale 1 Office, Licensed Residential Real Estate Salesperson, closed over \$38.6 Million in annual sales volume in 2016

Janet Berookhim, Licensed Associate Real Estate Broker – Top Producer Greenvale 2 Office, Licensed Residential Real Estate Salesperson, closed over \$28.7 Million in annual sales volume in 2016

Lorraine Pacifico, Licensed Real Estate Salesperson – Top Producer Huntington Office, Licensed Residential Real Estate Salesperson, closed over \$1.9 Million in annual sales volume in 2016

Somnath Ghosh, Licensed Real Estate Salesperson – Top Producer Jackson Heights, Licensed Residential Real Estate Salesperson, closed over \$3.5 Million in annual sales volume in 2016

Carol Chang, Licensed Real Estate Salesperson – Top Producer Little Neck, Licensed Residential Real Estate Salesperson, closed over \$6.8 Million in annual sales volume in 2016

James Gavin, Licensed Real Estate Salesperson – Top Producer Manhasset, Licensed Residential Real Estate Salesperson, closed over \$8.8 Million in annual sales volume in 2016

Natalia Choi, Licensed Real Estate Salesperson – Top Producer New Hyde Park, Licensed Residential Real Estate Salesperson, closed over \$11.1 Million in annual sales volume in 2016

Katy Anastasio, Licensed Associate Real Estate Broker – Top Producer Northport, Licensed Residential Real Estate Salesperson, closed over \$11.2 Million in annual sales volume in 2016

Barry Paley, Licensed Real Estate Salesperson – Top Producer Syosset, Licensed Residential Real Estate Salesperson, closed over \$42.4 Million in annual sales volume in 2016

Kathleen Myers, Licensed Associate Real Estate Broker – Top Producer Westbury, Licensed Residential Real Estate Salesperson, closed over \$3.8 Million in annual sales volume in 2016

The firm wishes to congratulate all 2016 award recipients and Hall of Fame Honorees.

About Laffey Real Estate

Laffey Real Estate is one of the largest privately held independent family-owned residential real estate firms on Long Island with a network of over 400 agents in 13 offices throughout Nassau, Western Suffolk and Queens Counties. Their global partnership with Leading Real Estate Companies of the

World and Luxury Portfolio, extends their reach to more than 50 countries worldwide. The firm is a full-service provider offering expertise in sales, rentals, relocation, mortgage, developments and title insurance to the marketplace. The cutting-edge technology supporting field agents, premium brand identity and industry-leading tools embody best in class standards. Consumers trust in the Laffey Real Estate name to provide tools and resources that help navigate the process of buying and selling residential real estate in any economic environment. Consistently ranked in the top 10% of the brokers locally and as a Top 500 Broker in the US based on the 2015 Real Trends reports, Laffey Real Estate has an exceptional

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